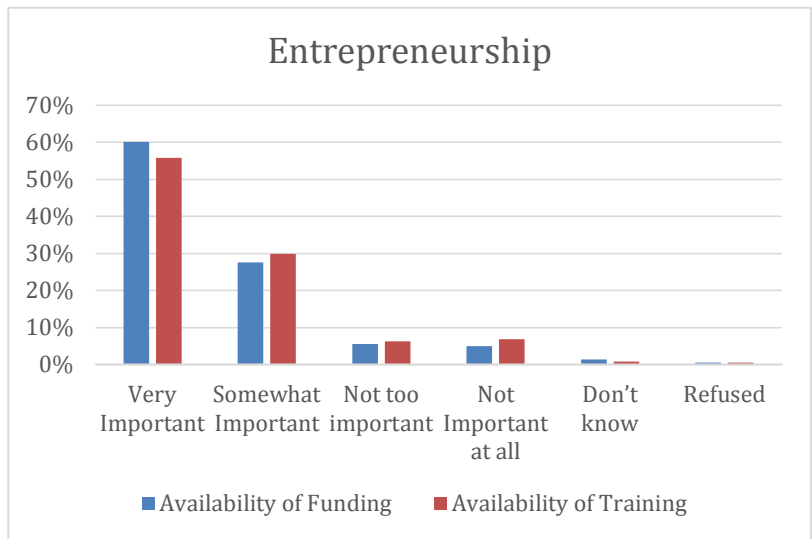


**2017 Public Policy Poll: Economic Development and Workforce Training
Overview and Methodology**

Funding and training is viewed as important for starting a new business in Virginia

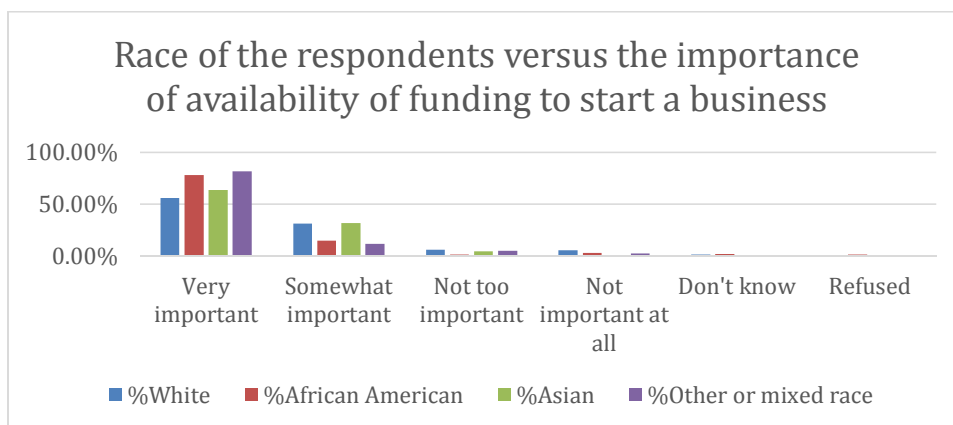
There has been a great deal of discussion lately about the role of entrepreneurship in Virginia's economy. Several programs at the federal and state levels aim to promote entrepreneurship and strengthen the regional entrepreneurial ecosystems across Virginia. State residents view both availability of funding and training in their local area as important when starting a business.

Eighty-eight percent of respondents consider the availability of funding to be very or somewhat important, with the bulk of respondents (60%) stating that funding is very important. Less than 6 percent describe the availability of funds as not too important and less than 5 percent say it is not important at all. Participants responded similarly with regards to the availability of training.

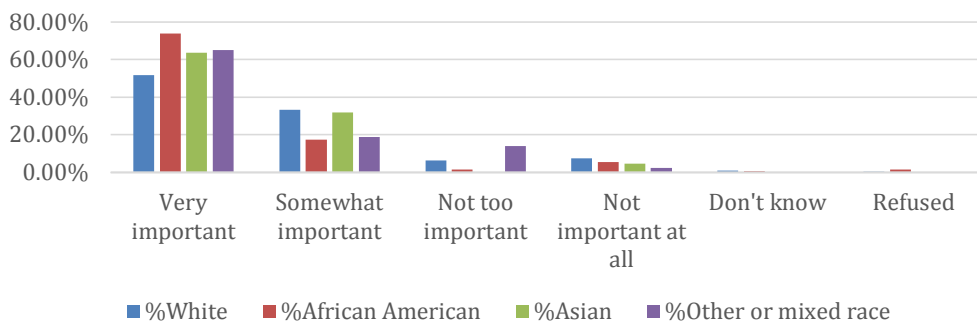


Fifty-six percent consider the availability of training in their local area as very important, and another 30 percent consider training somewhat important. Thirteen percent consider training not too important or not important at all.

When probing by race, nonwhite respondents—African-Americans in particular—place a higher importance on both training and funding than white respondents. Nearly 80 percent of African-American respondents ranked funding availability as very important, and just over 70 percent described training availability as very important. That compares to just over half of white respondents describing availability of funding and availability of training as very important.



Race of the respondents versus the importance of availability of training for new business owners



Less than half the public thinks Virginia is doing a good or excellent job at attracting new businesses to the commonwealth

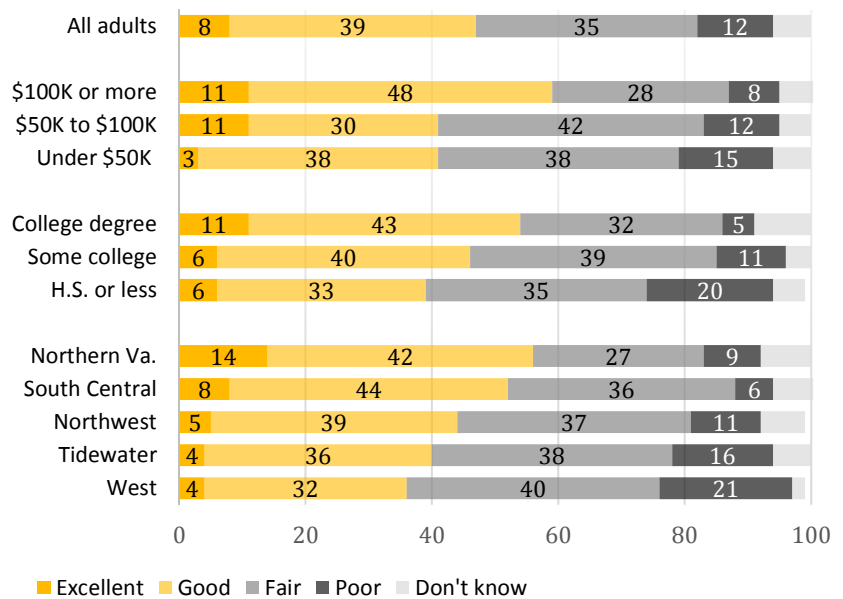
Results of the poll show that 47 percent of respondents feel that Virginia does a “good” or “excellent” job at attracting new businesses to the commonwealth. Thirty-five percent think Virginia is only doing a fair job, while 12 percent see a poor job being done.

Closer examination of demographic differences, however, shows that opinion in this area breaks along educational, income and geographic lines with those with higher incomes, those with greater formal education and those living in Northern Virginia and South Central Virginia having a better estimation of Virginia’s performance in this area.

Respondents with household incomes above \$100,000 said Virginia was doing an excellent or good job more frequently (59%) than did those with incomes between \$50,000 and \$100,000 and those with incomes below \$50,000. Forty-one percent of

Virginia performance at attracting new businesses

When it comes to attracting new businesses to the Commonwealth, do you think that Virginia does an excellent, good, only fair or poor job in this area?



Source: Commonwealth Education Poll 2016-2017

both income levels chose the top two categories, though the lowest income category was less likely to judge performance excellent (3%) than the middle category (11%). A similar pattern existed by education level with those respondents with a college degree (54%) more frequently selecting excellent or good than those with some college (46%) or those with a high school degree or less of formal education (39%).

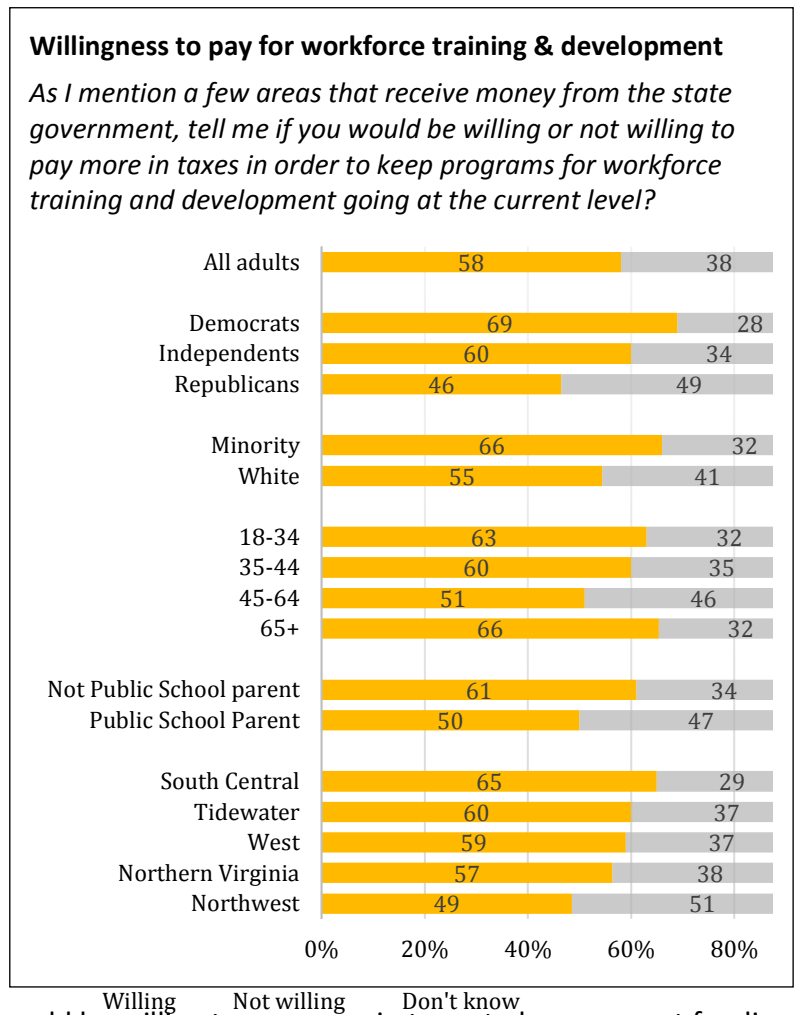
Fifty-six percent of respondents in Northern Virginia and 52 percent in the South Central region of the state think Virginia’s performance in attracting new businesses is excellent or good, compared to only 44 percent in the Northwest, 40 percent in the Tidewater region and 36 percent in the West.

Majority willing to pay more in taxes to keep funding for workforce training and development at current levels

Workforce development is a vital element the commonwealth’s economy. Respondents were asked whether they would be willing to pay more in taxes in order to keep programs for workforce training and development going at the current level. A clear majority (58%) of respondents said they would be willing.

Several demographic factors showed significant differences in responses. Democrats (69%) were much more likely to be willing to pay more in taxes than Republicans (46%), with Independents (60% willing) roughly falling in the middle. A significantly greater portion of minority respondents (66%) said they were willing, compared to 55 percent for white respondents.

While most age categories had 60 percent or more of respondents say they would be willing to pay more in taxes to keep current funding



levels for workforce training, only 51 percent of those ages 45-64 said they were willing. Those who did not report having a child in public school were also more willing to pay more in taxes (61%) than were parents of public school students. In four geographic regions, a majority were willing to pay more in taxes for this area of state programs but respondents from the Northwest region were evenly split (49% willing, 51% not willing).

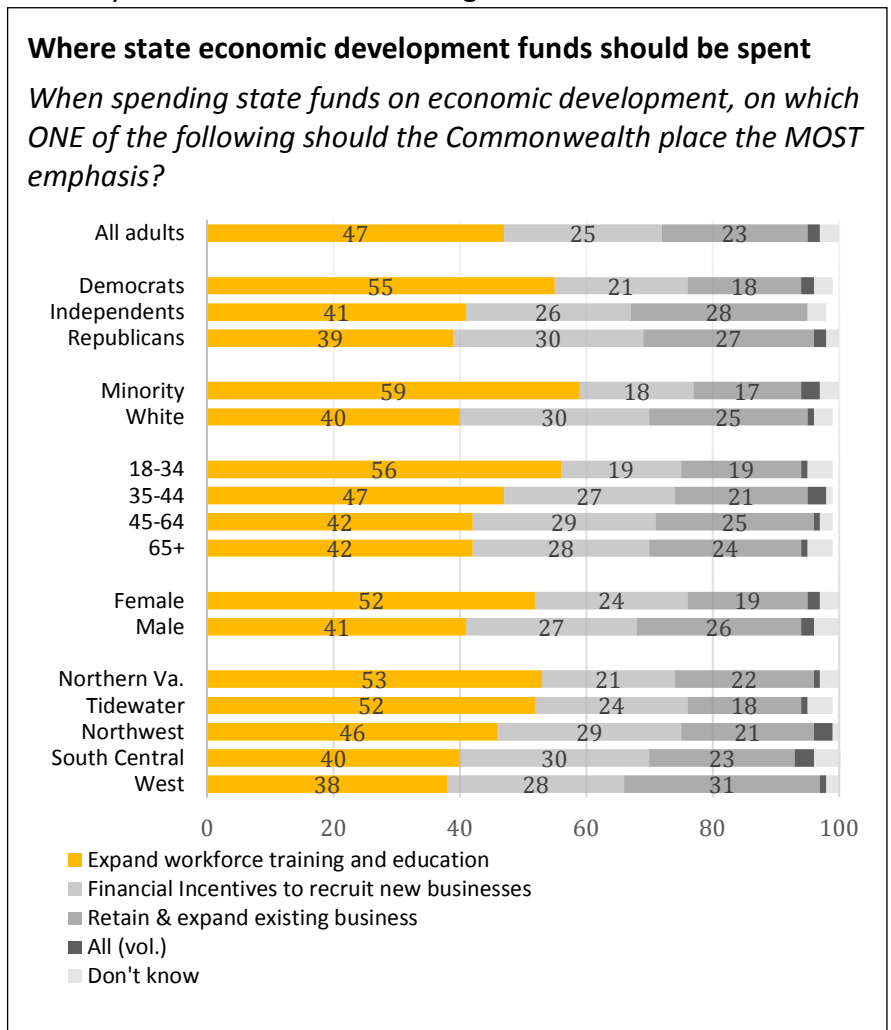
Almost half of Virginians want expansion of workforce training and education to receive the most emphasis when using state economic development funds

Respondents to the poll were asked to say which one of the following three economic should receive the most emphasis when using state economic development funds:

- Using financial incentives to recruit new businesses to Virginia;
- Retaining and expanding existing businesses in Virginia; or
- Expanding workforce training and education in Virginia.

A strong plurality of Virginians (47%) selected expansion of workforce training and education as the strategy that should receive the most emphasis. However, there were key demographic and regional differences.

Democrats selected workforce training and education more frequently (55%) than did those who identified as Independents or Republicans. A similar pattern existed by age, with those respondents ages 18-34 (59%) more frequently selecting workforce training and education than those who selected the same in age groups 35-44 (47%) and ages 45-64 and 65+ (both at 42%). Minority respondents (59% compared to 40% of white



respondents) and female respondents (52% compared to 41% of males) also more frequently identified workforce training and education as their top emphasis.

Fifty-three percent of respondents in Northern Virginia and 52 percent in the Tidewater region selected workforce training and education, compared to only 46 percent in the Northwest, 40 percent in the South Central region and 38 percent in the West.

Majority are not familiar with job, training and education opportunities and resources in their area

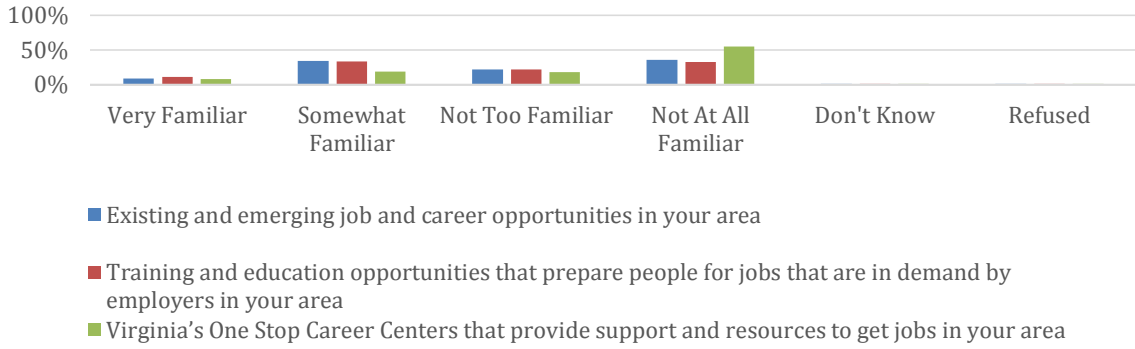
For residents to benefit from available opportunities and resources, they need to know what's there. When asked to rate their familiarity with job and career opportunities and One-Stop Career Centers, Virginians were largely unfamiliar with all three. Fifty-seven percent said they were not too familiar or not at all familiar with the job and career opportunities in their area. Meanwhile, only 8 percent of participants described themselves as very familiar and an additional 34 percent said they were somewhat familiar.

Further, a majority of respondents—55 percent—were either not too familiar or not at all familiar with the training and education opportunities in their area. Eleven percent of respondents described themselves as very familiar with training and education opportunities that prepare people for jobs in demand. Another 33 percent of respondents were somewhat familiar with these education and training opportunities.

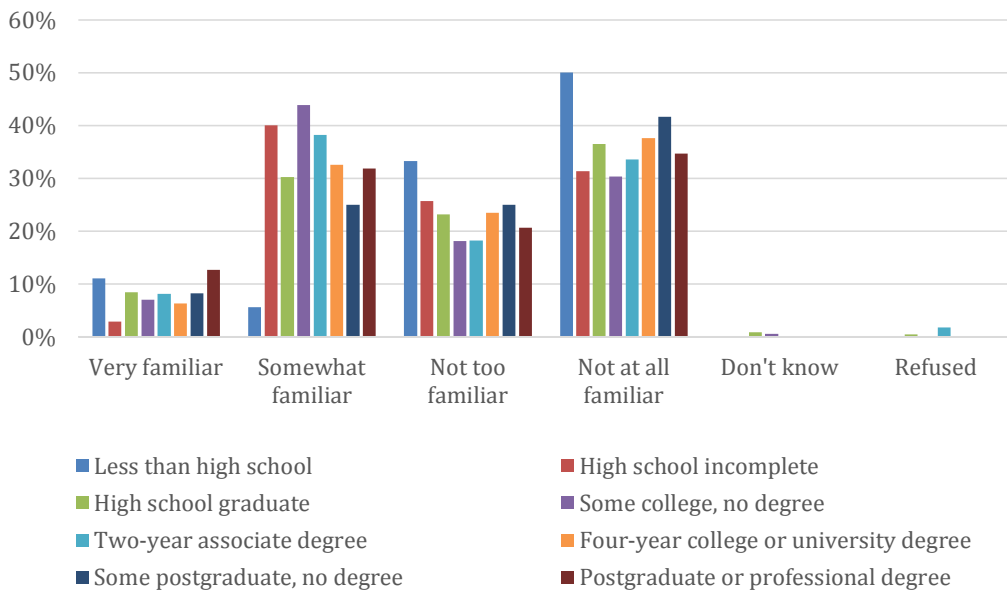
When probing by educational attainment, the severe lack of familiarity with job, training and education opportunities by those individuals with less than a high school diploma raises concern. Eighty-eight percent of those with less than a high school education were either not familiar at all (50%) or somewhat not familiar (33%) with job and career opportunities, while 72 percent were not familiar with training and education opportunities and 72 percent were not familiar with One-Stop Career Centers in their areas. Such responses may suggest some respondents find themselves outside of or at the margins of the labor market.

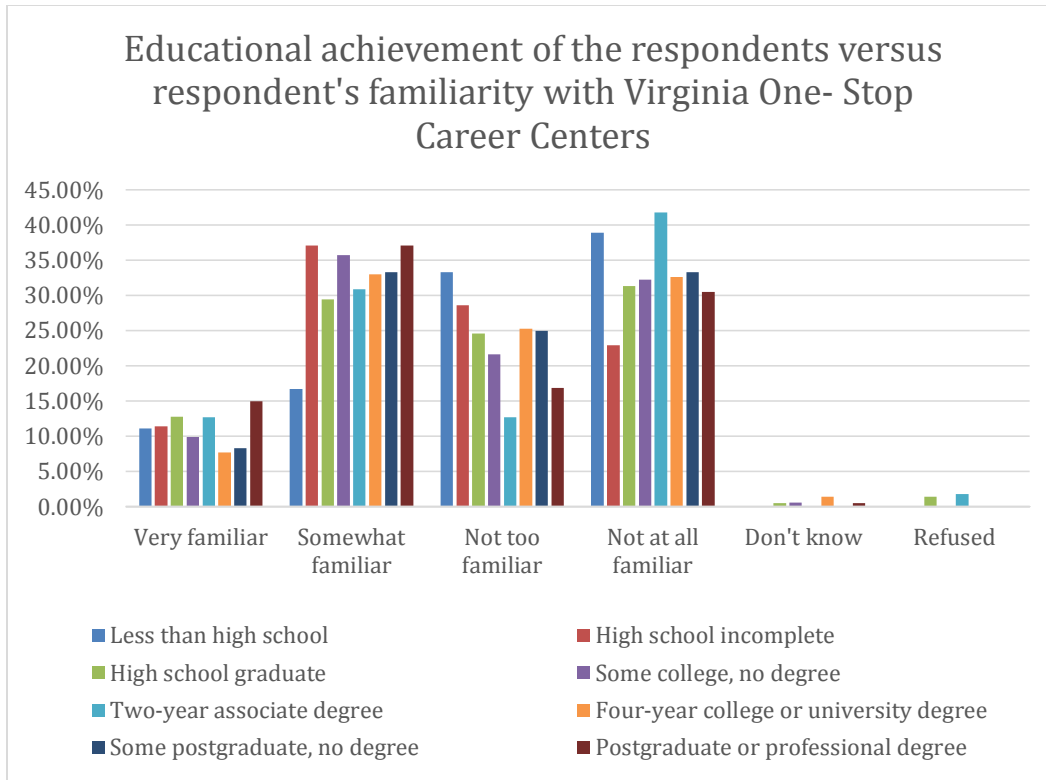
A majority of respondents—54 percent—described themselves as not at all familiar with Virginia's One-Stop Career Centers. Another 8 percent said they were not too familiar with this resource. Only 8 percent of respondents were very familiar, and an additional 18 percent were somewhat familiar.

Workforce Development

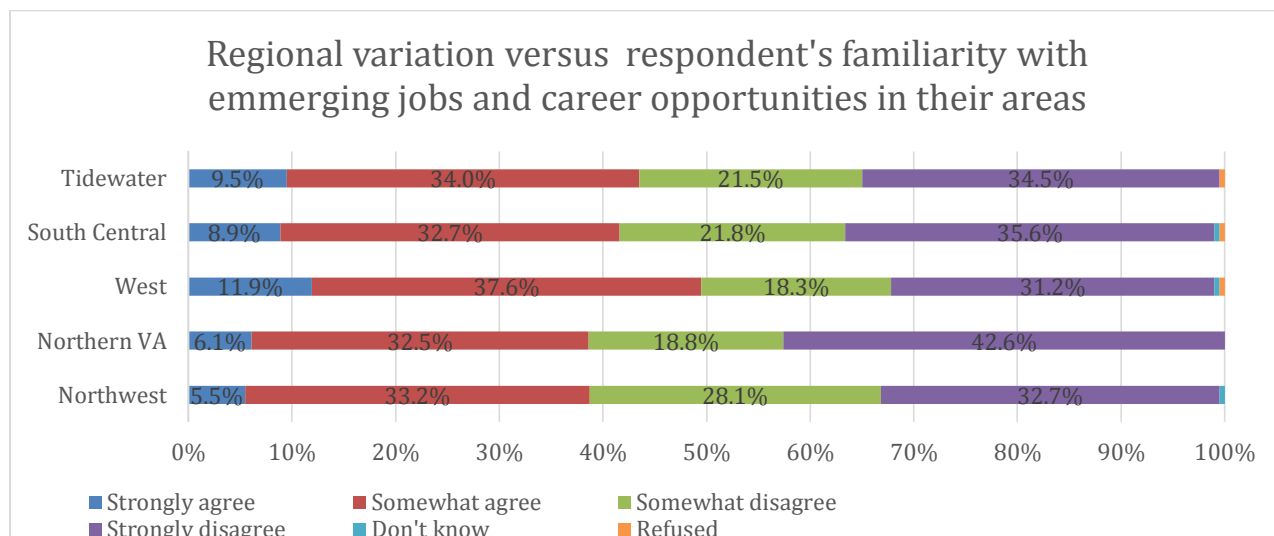


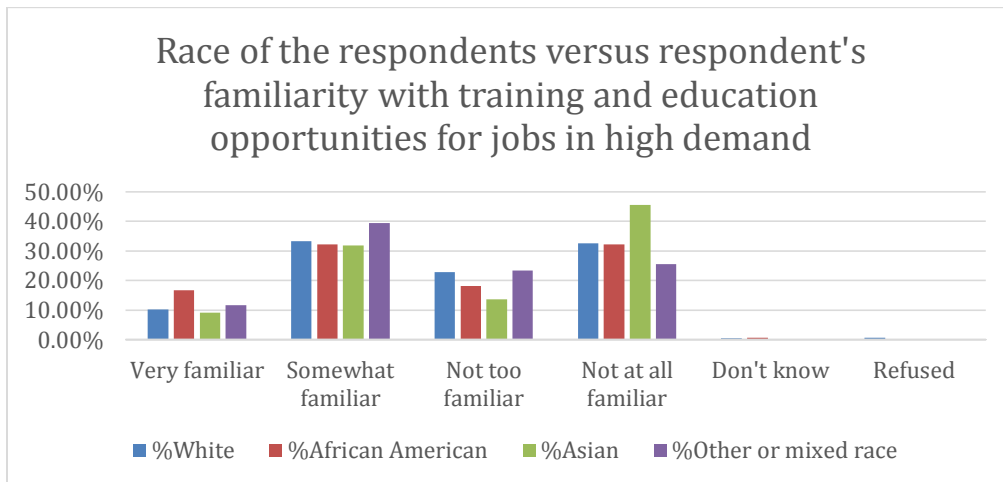
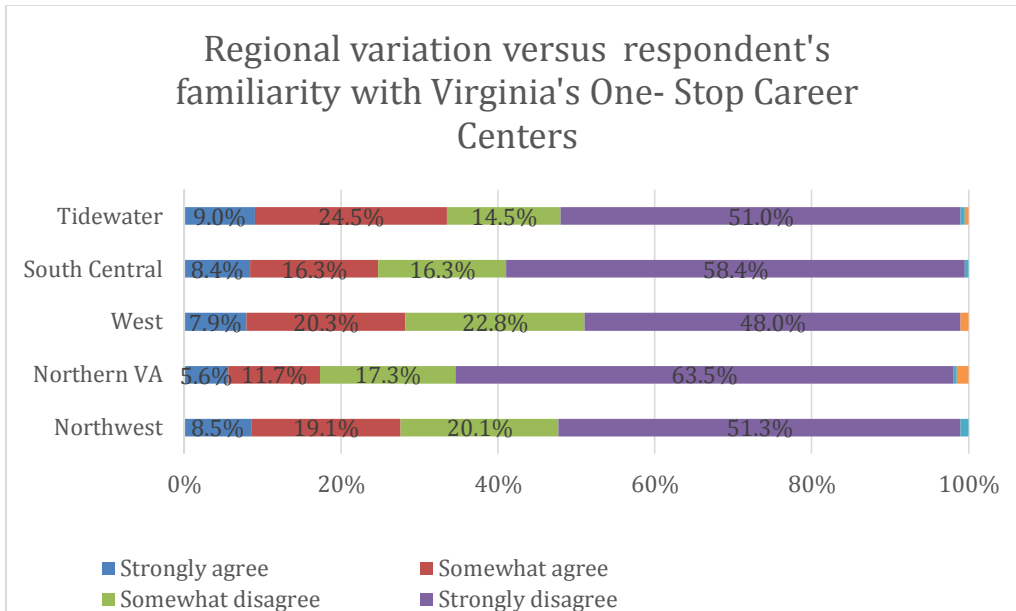
Educational achievement of the respondents versus respondent's familiarity with existing and emerging job opportunities





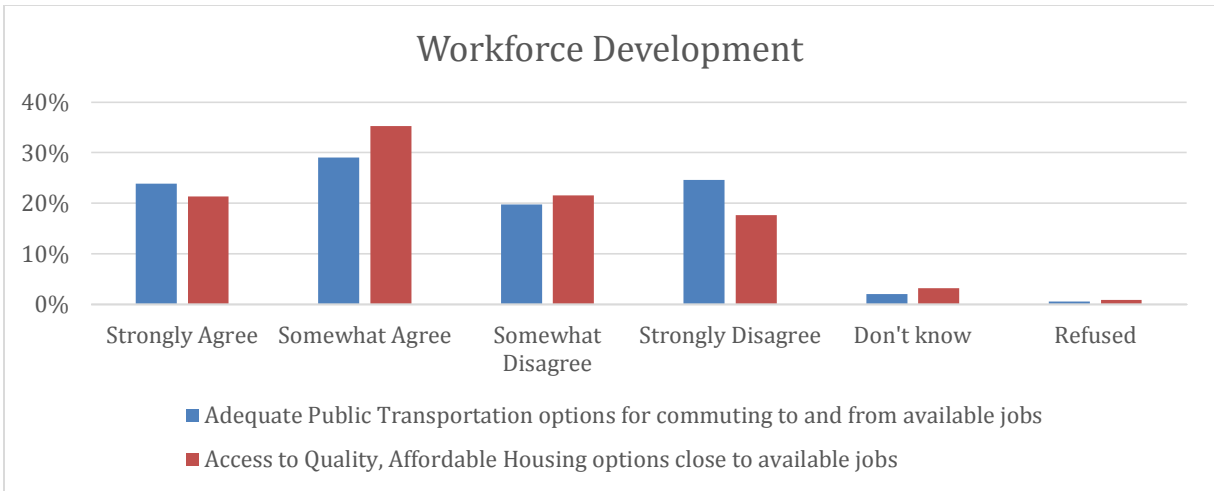
Similarly, when looking at these results by region, Northern Virginia residents—and, to a lesser extent, Northwest residents—are less familiar with job, training and education opportunities in their local job market than residents of other regions. Residents of the western region indicated the greatest familiarity with job and career opportunities in their areas.



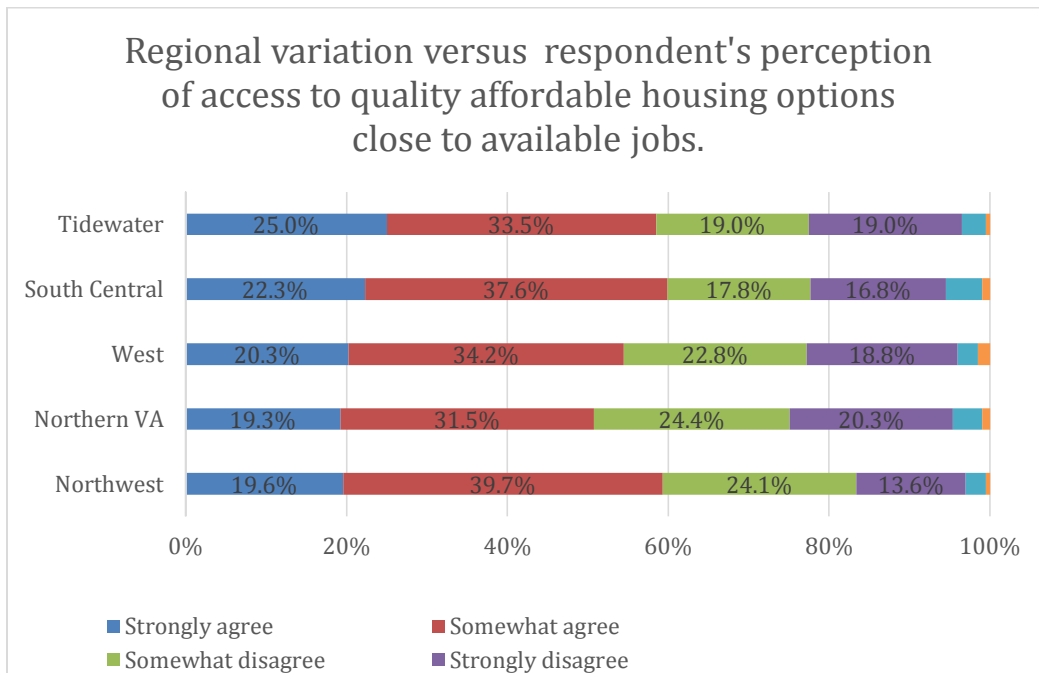


Almost half of the respondents do not believe there is adequate transportation access to jobs and housing close to jobs in their area

A major issue in connecting people to work is access to jobs both in terms of proximity to where workers live and their ability to get to work. Fifty-three percent of participants strongly or somewhat agree that area residents have adequate access to public transportation. Conversely, 45 percent strongly or somewhat disagree. With regards to access to quality, affordable housing options close to available jobs, 21 percent of respondents strongly agree and 35 percent somewhat agree that area residents have access. However, 40 percent either somewhat or strongly disagree.



Northern Virginia residents were more optimistic about transportation access than other — 68 percent felt they have adequate public transportation options. However, when asked about affordable housing, the results are the opposite. Only 51 percent of Northern Virginia residents strongly or somewhat agree that local residents have access to quality, affordable housing options close to available jobs—the lowest percentage of agreement in the commonwealth.



Methodology

Public Policy Poll 2017 Survey

Prepared by Princeton Survey Research Associates International
for Virginia Commonwealth University

The Public Policy Poll 2017 Survey, sponsored by Virginia Commonwealth University (VCU), obtained telephone interviews with a representative sample of 1,000 adults living in Virginia. Interviews were conducted via landline ($n_{LL}=500$) and cell phone ($n_C=500$; including 261 without a landline phone). The survey was conducted by Princeton Survey Research Associates International (PSRAI). The interviews were administered in English by Princeton Data Source from December 1 to 20, 2016. Statistical results are weighted to correct known demographic discrepancies. The margin of sampling error for the complete set of weighted data is ± 4.1 percentage points.

Details on the design, execution and analysis of the survey are discussed below.

DESIGN AND DATA COLLECTION PROCEDURES

Sample Design

The state was stratified into five regions; Northwest, Northern Virginia, West, South Central, and Tidewater (see [Appendix A](#) for county breakdown by region). Separate samples were drawn for each region in order to reach regional quotas. A combination of landline and cellular random digit dial (RDD) samples was used to represent all adults who have access to either a landline or cellular telephone. The samples were provided by Survey Sampling International, LLC (SSI) according to PSRAI specifications.

Within strata, numbers for the landline sample were drawn with equal probabilities from active blocks (area code + exchange + two-digit block number) that contained three or more residential directory listings. The cellular sample was not list-assisted, but was drawn through a systematic sampling from dedicated wireless 100-blocks and shared service 100-blocks with no directory-listed landline numbers.

Contact Procedures

Interviews were conducted from December 1 to 20, 2016. As many as seven attempts were made to contact every sampled telephone number. Sample was released for interviewing in replicates, which are representative subsamples of the larger sample. Using replicates to control the release of sample ensures that complete call procedures are followed for the entire sample. Calls were staggered over times of day and days of the week to maximize the chance of making contact with potential respondents. Interviewing was spread as evenly as possible across the days in field. When necessary, each telephone number was called at least one time during the day in an attempt to complete an interview.

For the landline sample, interviewers asked to speak with the youngest adult male or female currently at home based on a random rotation. If no male/female was available, interviewers asked to speak with the youngest adult of the other gender. This systematic respondent selection technique has been shown to produce samples that closely mirror the population in terms of age and gender when combined with cellular phone interviewing. Prior to dialing, the landline sample was scrubbed of numbers that have been ported to wireless service by comparing the sample file to the most recently available Intermodal Ported Telephone Number Identification Service database. For the cellular sample, interviews were conducted with the person who answered the phone. Interviewers verified that the person was an adult and in a safe place before administering the survey. Both landline and cellular respondents verified they were a resident of Virginia.

WEIGHTING AND ANALYSIS

Weighting is generally used in survey analysis to compensate for sample designs and patterns of non-response that might bias results. The sample was weighted to match the adult population parameters for each region. A three-stage weighting procedure was used to weight these dual-frame samples.

The first stage of weighting corrected for different probabilities of selection associated with the number of adults in each household and each respondent's telephone usage patterns.¹ This weighting also adjusts for the overlapping landline and cell sample frames and the relative sizes of each frame and each sample.

¹ i.e., whether respondents have only a landline telephone, only a cell phone, or both kinds of telephone.

The first-stage weight for the i^{th} case within a stratum can be expressed as:

$$WT_i = \left[\left(\frac{S_{LL}}{F_{LL}} \times \frac{1}{AD_i} \times LL_i \right) + \left(\frac{S_{CP}}{F_{CP}} \times CP_i \right) - \left(\frac{S_{LL}}{F_{LL}} \times \frac{1}{AD_i} \times LL_i \times \frac{S_{CP}}{F_{CP}} \times CP_i \right) \right]^{-1}$$

Where S_{LL} = the size of the landline sample

F_{LL} = the size of the landline sample frame

S_{CP} = the size of the cell sample

F_{CP} = the size of the cell sample frame

AD_i = Number of adults in household i

$LL_i=1$ if respondent has a landline phone, otherwise $LL=0$.

$CP_i=1$ if respondent has a cell phone, otherwise $CP=0$.

The second stage of weighting balances sample demographics to population parameters within each region. The sample is balanced to match population parameters for sex, age, education, race, Hispanic origin, and telephone usage. The basic weighting parameters came from the U.S. Census Bureau's 2010-2014 American Community Survey data. The telephone usage parameters came from an analysis of recent dual-frame interviewing conducted in Virginia counties by PSRAI.²

Weighting was accomplished using SPSSINC RAKE, an SPSS extension module that simultaneously balances the distributions of all variables using the GENLOG procedure. Weights were trimmed to prevent individual interviews from having too much influence on the final results. The use of these weights in statistical analysis ensures that the demographic characteristics of the sample closely approximate the demographic characteristics of the population. Tables 1 through 5 compare weighted and unweighted sample distributions to each region's population parameters. The third and final stage of weighting adjusted regional population totals so that the entire dataset would be representative of the state as a whole.

² Data was from PSRAI Omnibus survey conducted January 2014 through December 2016.

Table 1: Sample Demographics Northwest (Region 1)

	<u>Parameter</u>	<u>Unweighted</u>	<u>Weighted</u>	
<u>Gender</u>				
	Male	48.4	52.8	48.5
	Female	51.6	47.2	51.5
<u>Age</u>				
	18-24	14.0	5.0	13.2
	25-34	15.5	11.1	15.6
	35-44	16.0	8.0	15.8
	45-64	35.3	43.2	35.9
	65+	19.2	32.7	19.5
<u>Education</u>				
	HS Grad or less	45.7	34.7	46.1
	Some College/Assoc			
	Degree	28.3	22.1	27.5
	College Graduate	26.0	43.2	26.4
<u>Race/Ethnicity</u>				
	White/not Hispanic	80.2	85.9	80.6
	Black/not Hispanic	9.4	8.0	9.5
	Hispanic/Other	10.4	6.0	9.9
<u>Individual Phone Use</u>				
	LLO	8.0	7.0	8.0
	Dual	51.3	67.3	51.9
	CPO	40.7	25.6	40.1

Table 2: Sample Demographics Northern Virginia (Region 2)

	<u>Parameter</u>	<u>Unweighted</u>	<u>Weighted</u>	
<u>Gender</u>				
	Male	49.0	50.3	49.4
	Female	51.0	49.7	50.6
<u>Age</u>				
	18-24	10.8	11.7	11.4
	25-34	21.5	5.6	18.5
	35-44	20.8	16.8	21.9
	45-64	34.6	47.7	35.3
	65+	12.3	18.3	12.9
<u>Education</u>				
	HS Grad or less	25.1	14.7	23.5
	Some College/Assoc			
	Degree	23.4	20.3	22.7
	College Graduate	51.5	65.0	53.8
<u>Race/Ethnicity</u>				
	White/not Hispanic	54.7	71.6	55.7
	Black/not Hispanic	11.8	9.6	12.4
	Hispanic	16.4	10.7	15.3
	Other, not Hispanic	17.1	8.1	16.5
<u>Individual Phone Use</u>				
	LLO	4.1	4.1	4.3
	Dual	51.1	74.1	53.6
	CPO	44.9	21.8	42.1

Table 3: Sample Demographics West (Region 3)

	<u>Parameter</u>	<u>Unweighted</u>	<u>Weighted</u>	
<u>Gender</u>				
	Male	48.4	41.6	48.2
	Female	51.6	58.4	51.8
<u>Age</u>				
	18-24	13.8	6.4	14.2
	25-34	14.0	5.0	12.4
	35-44	15.1	10.4	15.1
	45-64	35.3	43.6	36.2
	65+	21.8	34.7	22.2
<u>Education</u>				
	HS Grad or less	48.2	37.1	47.8
	Some College/Assoc			
	Degree	32.6	31.2	32.5
	College Graduate	19.2	31.7	19.7
<u>Race/Ethnicity</u>				
	White/not Hispanic	82.9	90.6	83.1
	Black/not Hispanic	11.5	5.4	11.2
	Hispanic/Other	5.6	4.0	5.7
<u>Individual Phone Use</u>				
	LLO	13.7	8.4	13.9
	Dual	44.7	60.9	45.8
	CPO	41.6	30.7	40.2

Table 4: Sample Demographics South Central (Region 4)

	<u>Parameter</u>	<u>Unweighted</u>	<u>Weighted</u>	
<u>Gender</u>				
	Male	48.1	44.6	47.3
	Female	51.9	55.4	52.7
<u>Age</u>				
	18-24	12.8	9.9	12.9
	25-34	17.1	10.9	16.9
	35-44	16.8	9.4	16.2
	45-64	35.8	41.6	36.3
	65+	17.5	28.2	17.8
<u>Education</u>				
	HS Grad or less	42.1	21.3	40.2
	Some College/Assoc			
	Degree	29.7	31.2	30.5
	College Graduate	28.2	47.5	29.3
<u>Race/Ethnicity</u>				
	White/not Hispanic	58.1	71.3	59.1
	Black/not Hispanic	31.3	20.3	31.3
	Hispanic/Other	10.6	8.4	9.6
<u>Individual Phone Use</u>				
	LLO	7.9	4.5	7.1
	Dual	52.7	65.8	53.0
	CPO	39.4	29.7	39.9

Table 5: Sample Demographics Tidewater (Region 5)

	<u>Parameter</u>	<u>Unweighted</u>	<u>Weighted</u>	
<u>Gender</u>				
	Male	48.7	45.0	46.7
	Female	51.3	55.0	53.3
<u>Age</u>				
	18-24	14.8	8.5	15.1
	25-34	18.7	7.5	16.2
	35-44	15.8	7.0	14.7
	45-64	33.8	43.0	36.0
	65+	16.9	34.0	18.0
<u>Education</u>				
	HS Grad or less	38.3	25.0	35.3
	Some College/Assoc Degree	36.3	36.0	37.9
	College Graduate	25.4	39.0	26.8
<u>Race/Ethnicity</u>				
	White/not Hispanic	56.8	61.0	56.3
	Black/not Hispanic	30.6	28.0	30.4
	Hispanic	5.8	5.0	6.2
	Other /not Hispanic	6.8	6.0	7.1
<u>Individual Phone Use</u>				
	LLO	7.9	5.0	5.8
	Dual	50.4	72.5	53.4
	CPO	41.7	22.5	40.8

Effects of Sample Design on Statistical Inference

Post-data collection statistical adjustments require analysis procedures that reflect departures from simple random sampling. PSRAI calculates the effects of these design features so that an appropriate adjustment can be incorporated into tests of statistical significance when using these data. The so-called "design effect" or *deff* represents the loss in statistical efficiency that results from systematic non-response.

PSRAI calculates the composite design effect for a sample of size n , with each case having a weight, w_i as:

$$deff = \frac{n \sum_{i=1}^n w_i^2}{\left(\sum_{i=1}^n w_i \right)^2} \quad \text{formula 1}$$

In a wide range of situations, the adjusted *standard error* of a statistic should be calculated by multiplying the usual formula by the square root of the design effect (\sqrt{deff}). Thus, the formula for computing the 95% confidence interval around a percentage is:

$$\hat{p} \pm \left(\sqrt{deff} \times 1.96 \sqrt{\frac{\hat{p}(1-\hat{p})}{n}} \right) \quad \text{formula 2}$$

where \hat{p} is the sample estimate and n is the unweighted number of sample cases in the group being considered.

The survey's *margin of error* is the largest 95% confidence interval for any estimated proportion based on the total sample— the one around 50%. For example, the margin of error for the entire sample is ± 4.1 percentage points. This means that in 95 out every 100 samples drawn using the same methodology, estimated proportions based on the entire sample will be no more than 4.1 percentage points away from their true values in the population. It is important to remember that sampling fluctuations are only one possible source of error in a survey estimate. Other sources, such as respondent selection bias, questionnaire wording and reporting inaccuracy, may contribute additional error of greater or lesser magnitude.

Table 6 shows the design effects and margins of error for each region.

Table 6: Design Effects and Margins of Error

<u>Region</u>	<u>n</u>	<u>Design Effect</u>	<u>Margin of Error</u>
Northwest (1)	199	1.50	± 8.5 percentage points
Northern VA (2)	197	1.72	± 9.2 percentage points
West (3)	202	1.52	± 8.5 percentage points
South Central (4)	202	1.50	± 8.4 percentage points
Tidewater (5)	200	1.53	± 8.6 percentage points
Total Sample	1000	1.74	± 4.1 percentage points

RESPONSE RATE

Table 7 shows the response rates for each region by sample type. Tables 8 through 12 show the individual dispositions of all sampled telephone numbers ever dialed from the original telephone number samples. The response rate estimates the fraction of all eligible sample that was ultimately interviewed. Response rates are computed according to American Association for Public Opinion Research standards.³ Table 13 shows the total disposition for the all sampled telephone numbers.

Table 7: Response Rates

	<u>Landline</u>	<u>Cell</u>
Northwest (1)	16.0%	15.7%
Northern VA (2)	11.6%	15.5%
West (3)	14.5%	16.1%
South Central (4)	8.4%	14.7%
Tidewater (5)	13.6%	14.3%
Total	12.2%	15.3%

³ American Association for Public Opinion Research. 2016. Standard Definitions: Final Dispositions of Case Codes and Outcome Rates for Surveys. 9th edition. AAPOR.

Table 8. Sample Disposition Northwest Region 1

<u>Landline</u>	<u>Cell</u>	
114	18	Non-residential/Business (4.500)
77	----	Ported numbers identified before dialing (4.420)
0	----	Cell in landline frame (4.420)
191	18	OF = Out of Frame
1,594	388	Not working (4.300)
82	0	Computer/fax/modem (4.200)
1,676	388	NWC = Not working/computer
159	28	NA/Busy all attempts (3.120, 3.130)
0	240	VM not set up/caller out of range (3.100)
5	1	On DNC list - not dialed (3.90)
164	269	UHUO _{NC} = Non-contact, unknown if household/unknown other
237	314	Voice mail (3.140)
4	0	Other non-contact (deaf/disabled/deceased) (3.211)
241	314	UO _{NC} = Non-contact, unknown eligibility
290	308	Refusals (3.211)
11	20	Callbacks (3.211)
301	328	UO _R = Refusal, unknown if eligible
4	23	O = Other (language) (3.211)
----	37	Child's cell phone (4.700)
19	30	Screen-out Not a resident in VA (4.700)
19	67	SO = Screen out
18	9	R = Refusal, known eligible (breakoffs and qualified CBs) (2.100)
100	99	I = Completed interviews (1.0)
2,714	1,515	T = Total numbers sampled
26.8%	67.4%	$e1 = (I+R+SO+O+UO_R+UO_{NC}) / (I+R+SO+O+UO_R+UO_{NC}+OF+NWC)$ - Est. frame eligibility of non-contacts
86.1%	61.7%	$e2 = (I+R) / (I+R+SO)$ - Est. screening eligibility of unscreened contacts
60.8%	51.5%	$CON = [I + R + (e2*[O + UO_R])] / [I + R + (e2*[O + UO_R + UO_{NC}]) + (e1*e2*UHUO_{NC})]$
26.3%	30.5%	$COOP = I / [I + R + (e2*[O + UO_R])]$
16.0%	15.7%	AAPOR RR3 = $I / [I+R+(e2*(UO_R+UO_{NC}+O))] + [e1*e2*UHUO_{NC}] = CON*COOP$

Table 9. Sample Disposition Northern VA Region 2

<u>Landline</u>	<u>Cell</u>	
208	42	Non-residential/Business (4.500)
41	----	Ported numbers identified before dialing (4.420)
2	----	Cell in landline frame (4.420)
251	42	OF = Out of Frame
2,398	234	Not working (4.300)
129	0	Computer/fax/modem (4.200)
2,527	234	NWC = Not working/computer
313	20	NA/Busy all attempts (3.120, 3.130)
0	419	VM not set up/caller out of range (3.100)
3	2	On DNC list - not dialed (3.90)
316	441	UHUO _{NC} = Non-contact, unknown if household/unknown other
357	308	Voice mail (3.140)
1	2	Other non-contact (deaf/disabled/deceased) (3.211)
358	310	UO _{NC} = Non-contact, unknown eligibility
376	378	Refusals (3.211)
16	47	Callbacks (3.211)
392	425	UO _R = Refusal, unknown if eligible
21	79	O = Other (language) (3.211)
----	57	Child's cell phone (4.700)
19	85	Screen-out Not a resident in VA (4.700)
19	142	SO = Screen out
19	17	R = Refusal, known eligible (breakoffs and qualified CBs) (2.100)
98	99	I = Completed interviews (1.0)
4,001	1,789	T = Total numbers sampled
24.6%	79.5%	$e1 = (I+R+SO+O+UO_R+UO_{NC})/(I+R+SO+O+UO_R+UO_{NC}+OF+NWC)$ - Est. frame eligibility of non-contacts
86.0%	45.0%	$e2 = (I+R)/(I+R+SO)$ - Est. screening eligibility of unscreened contacts
55.7%	53.6%	$CON = [I + R + (e2*[O + UO_R])]/[I + R + (e2*[O + UO_R + UO_{NC}]) + (e1*e2*UHUO_{NC})]$
20.7%	28.9%	$COOP = I/[I + R + (e2*[O + UO_R])]$
11.6%	15.5%	AAPOR RR3=$I/[I+R+[e2*(UO_R+UO_{NC}+O)]+[e1*e2*UHUO_{NC}]] = CON*COOP$

Table 10. Sample Disposition West Region 3

<u>Landline</u>	<u>Cell</u>	
124	11	Non-residential/Business (4.500)
72	----	Ported numbers identified before dialing (4.420)
0	----	Cell in landline frame (4.420)
196	11	OF = Out of Frame
2,144	413	Not working (4.300)
64	0	Computer/fax/modem (4.200)
2,208	413	NWC = Not working/computer
163	20	NA/Busy all attempts (3.120, 3.130)
0	251	VM not set up/caller out of range (3.100)
2	2	On DNC list - not dialed (3.90)
165	273	UHUO _{NC} = Non-contact, unknown if household/unknown other
234	234	Voice mail (3.140)
3	2	Other non-contact (deaf/disabled/deceased) (3.211)
237	236	UO _{NC} = Non-contact, unknown eligibility
332	260	Refusals (3.211)
18	32	Callbacks (3.211)
350	292	UO _R = Refusal, unknown if eligible
0	7	O = Other (language) (3.211)
----	32	Child's cell phone (4.700)
12	15	Screen-out Not a resident in VA (4.700)
12	47	SO = Screen out
30	17	R = Refusal, known eligible (breakoffs and qualified CBs) (2.100)
102	100	I = Completed interviews (1.0)
3,300	1,396	T = Total numbers sampled
		$e1 = (I+R+SO+O+UO_R+UO_{NC})/(I+R+SO+O+UO_R+UO_{NC}+OF+NWC)$ - Est. frame
23.3%	62.2%	eligibility of non-contacts
91.7%	71.3%	$e2 = (I+R)/(I+R+SO)$ - Est. screening eligibility of unscreened contacts
64.2%	53.3%	$CON = [I + R + (e2*[O + UO_R])]/[I + R + (e2*[O + UO_R + UO_{NC}]) + (e1*e2*UHUO_{NC})]$
22.5%	30.3%	$COOP = I/[I + R + (e2*[O + UO_R])]$
14.5%	16.1%	AAPOR RR3=I/[I+R+[e2*(UO_R+UO_{NC}+O)]+[e1*e2*UHUO_{NC}]] = CON*COOP

Table 11. Sample Disposition South Central Region 4

<u>Landline</u>	<u>Cell</u>	
233	20	Non-residential/Business (4.500)
79	----	Ported numbers identified before dialing (4.420)
1	----	Cell in landline frame (4.420)
313	20	OF = Out of Frame
3,324	214	Not working (4.300)
151	0	Computer/fax/modem (4.200)
3,475	214	NWC = Not working/computer
350	14	NA/Busy all attempts (3.120, 3.130)
0	328	VM not set up/caller out of range (3.100)
9	0	On DNC list - not dialed (3.90)
359	342	UHUO _{NC} = Non-contact, unknown if household/unknown other
599	252	Voice mail (3.140)
3	0	Other non-contact (deaf/disabled/deceased) (3.211)
602	252	UO _{NC} = Non-contact, unknown eligibility
471	334	Refusals (3.211)
28	40	Callbacks (3.211)
499	374	UO _R = Refusal, unknown if eligible
3	15	O = Other (language) (3.211)
----	40	Child's cell phone (4.700)
18	27	Screen-out Not a resident in VA (4.700)
18	67	SO = Screen out
30	16	R = Refusal, known eligible (breakoffs and qualified CBs) (2.100)
99	103	I = Completed interviews (1.0)
5,398	1,403	T = Total numbers sampled
		$e1 = (I+R+SO+O+UO_R+UO_{NC})/(I+R+SO+O+UO_R+UO_{NC}+OF+NWC)$ - Est. frame
24.8%	77.9%	eligibility of non-contacts
87.8%	64.0%	$e2 = (I+R)/(I+R+SO)$ - Est. screening eligibility of unscreened contacts
48.4%	52.6%	$CON = [I + R + (e2*[O + UO_R])]/[I + R + (e2*[O + UO_R + UO_{NC}]) + (e1*e2*UHUO_{NC})]$
17.4%	28.0%	$COOP = I/[I + R + (e2*[O + UO_R])]$
8.4%	14.7%	AAPOR RR3=$I/[I+R+[e2*(UO_R+UO_{NC}+O)]+[e1*e2*UHUO_{NC}]$ = CON*COOP

Table 12. Sample Disposition Tidewater Region 5

<u>Landline</u>	<u>Cell</u>	
216	24	Non-residential/Business (4.500)
47	----	Ported numbers identified before dialing (4.420)
1	----	Cell in landline frame (4.420)
264	24	OF = Out of Frame
2,363	250	Not working (4.300)
88	0	Computer/fax/modem (4.200)
2,451	250	NWC = Not working/computer
256	13	NA/Busy all attempts (3.120, 3.130)
0	420	VM not set up/caller out of range (3.100)
8	1	On DNC list - not dialed (3.90)
264	434	UHUO _{NC} = Non-contact, unknown if household/unknown other
307	291	Voice mail (3.140)
6	0	Other non-contact (deaf/disabled/deceased) (3.211)
313	291	UO _{NC} = Non-contact, unknown eligibility
344	340	Refusals (3.211)
21	44	Callbacks (3.211)
365	384	UO _R = Refusal, unknown if eligible
3	10	O = Other (language) (3.211)
----	54	Child's cell phone (4.700)
23	34	Screen-out Not a resident in VA (4.700)
23	88	SO = Screen out
18	17	R = Refusal, known eligible (breakoffs and qualified CBs) (2.100)
101	99	I = Completed interviews (1.0)
3,802	1,597	T = Total numbers sampled
23.3%	76.4%	$e1 = (I+R+SO+O+UO_R+UO_{NC}) / (I+R+SO+O+UO_R+UO_{NC}+OF+NWC)$ - Est. frame eligibility of non-contacts
83.8%	56.9%	$e2 = (I+R) / (I+R+SO)$ - Est. screening eligibility of unscreened contacts
57.7%	49.0%	$CON = [I + R + (e2*[O + UO_R])] / [I + R + (e2*[O + UO_R + UO_{NC}]) + (e1*e2*UHUO_{NC})]$
23.6%	29.1%	$COOP = I / [I + R + (e2*[O + UO_R])]$
13.6%	14.3%	AAPOR RR3 = $I / [I+R+[e2*(UO_R+UO_{NC}+O)]+[e1*e2*UHUO_{NC}]] = CON*COOP$

Table 13. Sample Disposition Total VA

<u>Landline</u>	<u>Cell</u>	
895	115	Non-residential/Business (4.500)
316	----	Ported numbers identified before dialing (4.420)
4	----	Cell in landline frame (4.420)
1,215	115	OF = Out of Frame
11,823	1,499	Not working (4.300)
514	0	Computer/fax/modem (4.200)
12,337	1,499	NWC = Not working/computer
1,241	95	NA/Busy all attempts (3.120, 3.130)
0	1,658	VM not set up/caller out of range (3.100)
27	6	On DNC list - not dialed (3.90)
1,268	1,759	UHUO _{NC} = Non-contact, unknown if household/unknown other
1,734	1,399	Voice mail (3.140)
17	4	Other non-contact (deaf/disabled/deceased) (3.211)
1,751	1,403	UO _{NC} = Non-contact, unknown eligibility
1,810	1,618	Refusals (3.211)
94	183	Callbacks (3.211)
1,904	1,801	UO _R = Refusal, unknown if eligible
31	134	O = Other (language) (3.211)
----	220	Child's cell phone (4.700)
91	191	Screen-out Not a resident in VA (4.700)
91	411	SO = Screen out
118	78	R = Refusal, known eligible (breakoffs and qualified CBs) (2.100)
500	500	I = Completed interviews (1.0)
19,215	7,700	T = Total numbers sampled
24.5%	72.8%	$e1 = (I+R+SO+O+UO_R+UO_{NC}) / (I+R+SO+O+UO_R+UO_{NC}+OF+NWC)$ - Est. frame eligibility of non-contacts
87.2%	58.4%	$e2 = (I+R) / (I+R+SO)$ - Est. screening eligibility of unscreened contacts
56.2%	52.1%	$CON = [I + R + (e2*[O + UO_R])] / [I + R + (e2*[O + UO_R + UO_{NC}]) + (e1*e2*UHUO_{NC})]$
21.7%	29.3%	$COOP = I / [I + R + (e2*[O + UO_R])]$
12.2%	15.3%	AAPOR RR3 = $I / [I+R+[e2*(UO_R+UO_{NC}+O)]+[e1*e2*UHUO_{NC}]] = CON*COOP$

Appendix A

Northwest (Region 1)

Albemarle County
Augusta County
Bath County
Buena Vista city
Caroline County
Charlottesville city
Clarke County
Culpeper County
Fauquier County
Fluvanna County
Frederick County
Greene County
Harrisonburg city
Highland County
King George County
Lexington city
Louisa County
Madison County
Nelson County
Orange County
Page County
Rappahannock County
Rockbridge County
Rockingham County
Shenandoah County
Spotsylvania County
Staunton city
Warren County
Waynesboro city
Winchester city

Northern VA (Region 2)

Alexandria city
Arlington County
Fairfax city
Fairfax County
Falls Church city

Fredericksburg city
Loudoun County
Manassas city
Manassas Park city
Prince William County
Stafford County

West (Region 3)

Alleghany County
Amherst County
Appomattox County
Bedford city
Bedford County
Bland County
Botetourt County
Bristol city
Buchanan County
Campbell County
Carroll County
Covington city
Craig County
Danville city
Dickenson County
Floyd County
Franklin County
Galax city
Giles County
Grayson County
Henry County
Lee County
Lynchburg city
Martinsville city
Montgomery County
Norton city
Patrick County
Pittsylvania County
Pulaski County
Radford city
Roanoke city

Roanoke County
Russell County
Salem city
Scott County
Smyth County
Tazewell County
Washington County
Wise County
Wythe County

South Central (Region 4)

Amelia County
Brunswick County
Buckingham County
Charles City County
Charlotte County
Chesterfield County
Colonial Heights city
Cumberland County
Dinwiddie County
Emporia city
Goochland County
Greensville County
Halifax County
Hanover County
Henrico County
Hopewell city
Lunenburg County
Mecklenburg County
New Kent County
Nottoway County
Petersburg city
Powhatan County
Prince Edward County
Prince George County
Richmond city
Surry County
Sussex County

Tidewater (Region 5)

Accomack County
Chesapeake city
Essex County
Franklin city
Gloucester County
Hampton city
Isle of Wight County
James City County
King and Queen County
King William County
Lancaster County
Mathews County
Middlesex County
Newport News city
Norfolk city
Northampton County
Northumberland County
Poquoson city
Portsmouth city
Richmond County
Southampton County
Suffolk city
Virginia Beach city
Westmoreland County
Williamsburg city
York County

Appendix A – Cross-tabulation for Entrepreneurship

INCOME. Last year – that is in 2015 – what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]

^ Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of funding in your local area to start the business Crosstabulation

			Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of funding in your local area to start the business						Total
			Very important	Somewhat important	Not too important	Not important at all	(VOL.) Don't know	(VOL.) Refused	
INCOME. Last year – that is in 2015 – what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]	Less than \$20,000	Count % within INCOME.	66 70.2%	16 17.0%	2 2.1%	8 8.5%	1 1.1%	1 1.1%	94 100.0%
	20 to under \$35,000	Count % within INCOME.	72 69.9%	22 21.4%	2 1.9%	5 4.9%	2 1.9%	0 0.0%	103 100.0%
	35 to under \$50,000	Count % within INCOME.	77 60.6%	34 26.8%	9 7.1%	5 3.9%	2 1.6%	0 0.0%	127 100.0%
	50 to under \$70,000	Count % within INCOME.	89 69.5%	30 23.4%	4 3.1%	3 2.3%	1 0.8%	1 0.8%	128 100.0%
	70 to under \$100,000	Count % within INCOME.	78 56.1%	45 32.4%	10 7.2%	5 3.6%	0 0.0%	1 0.7%	139 100.0%
	100 to under \$150,000	Count % within INCOME.	75 52.8%	48 33.8%	10 7.0%	7 4.9%	2 1.4%	0 0.0%	142 100.0%
	\$150,000 or more	Count % within INCOME.	66 52.8%	40 32.0%	9 7.2%	7 5.6%	3 2.4%	0 0.0%	125 100.0%
	(VOL.) Don't know	Count % within INCOME.	18 54.5%	9 27.3%	1 3.0%	2 6.1%	3 9.1%	0 0.0%	33 100.0%
	(VOL.) Refused	Count % within INCOME.	60 55.0%	32 29.4%	8 7.3%	7 6.4%	0 0.0%	2 1.8%	109 100.0%
	Total	Count % within INCOME.	601 60.1%	276 27.6%	55 5.5%	49 4.9%	14 1.4%	5 0.5%	1000 100.0%

INCOME. Last year – that is in 2015 – what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ] * Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, not too important, or not at all? The availability of training in your local area for new business owners Crosstabulation

			Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all? The availability of training in your local area for new business ...						
			Very important	Somewhat important	Not too important	Not important at all	(VOL) Don't know	(VOL) Refused	Total
INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]	Less than \$20,000	Count % within INCOME.	59 62.8%	20 21.3%	6 6.4%	7 7.4%	1 1.1%	1 1.1%	94 100.0%
	20 to under \$35,000	Count % within INCOME.	65 63.1%	26 25.2%	2 1.9%	8 7.8%	2 1.9%	0 0.0%	103 100.0%
	35 to under \$50,000	Count % within INCOME.	81 63.8%	35 27.6%	5 3.9%	6 4.7%	0 0.0%	0 0.0%	127 100.0%
	50 to under \$70,000	Count % within INCOME.	75 58.6%	40 31.3%	5 3.9%	6 4.7%	2 1.6%	0 0.0%	128 100.0%
	70 to under \$100,000	Count % within INCOME.	74 53.2%	44 31.7%	11 7.9%	10 7.2%	0 0.0%	0 0.0%	139 100.0%
	100 to under \$150,000	Count % within INCOME.	82 57.7%	40 28.2%	13 9.2%	5 3.5%	2 1.4%	0 0.0%	142 100.0%
	\$150,000 or more	Count % within INCOME.	49 39.2%	47 37.6%	13 10.4%	15 12.0%	0 0.0%	1 0.8%	125 100.0%
	(VOL.) Don't know	Count % within INCOME.	17 51.5%	10 30.3%	1 3.0%	4 12.1%	1 3.0%	0 0.0%	33 100.0%
	(VOL.) Refused	Count % within INCOME.	55 50.5%	37 33.9%	6 5.5%	8 7.3%	0 0.0%	3 2.8%	109 100.0%
Total	Count % within INCOME.	557 55.7%	299 29.9%	62 6.2%	69 6.9%	8 0.8%	5 0.5%	1000 100.0%	

Education

EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ] * Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all? The availability of funding in your local area to start the business Crosstabulation

			Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all? The availability of funding in your local area to start ...						
			Very important	Somewhat important	Not too important	Not important at all	(VOL.) Don't know	(VOL.) Refused	Total
EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ]	Less than high school (Grades 1-8 or no formal schooling)	Count	11	3	1	1	1	1	18
		% within EDUC2.	61.1%	16.7%	5.6%	5.6%	5.6%	5.6%	100.0%
	High school incomplete (Grades 9-11 or Grade 12 with NO diploma)	Count	16	11	2	2	4	0	35
		% within EDUC2.	45.7%	31.4%	5.7%	5.7%	11.4%	0.0%	100.0%
	High school graduate (Grade 12 with diploma or GED certificate)	Count	132	62	5	10	2	0	211
		% within EDUC2.	62.6%	29.4%	2.4%	4.7%	0.9%	0.0%	100.0%
	Some college, no degree (includes some community college)	Count	103	42	18	7	1	0	171
		% within EDUC2.	60.2%	24.6%	10.5%	4.1%	0.6%	0.0%	100.0%
	Two-year associate degree from a college or university	Count	77	22	5	4	1	1	110
		% within EDUC2.	70.0%	20.0%	4.5%	3.6%	0.9%	0.9%	100.0%
Four-year college or university degree/Bachelor's degree (e.g., BS, BA, AB)	Count	121	67	12	16	3	2	221	
	% within EDUC2.	54.8%	30.3%	5.4%	7.2%	1.4%	0.9%	100.0%	
Some postgraduate or professional schooling, no postgraduate degree	Count	6	5	1	0	0	0	12	
	% within EDUC2.	50.0%	41.7%	8.3%	0.0%	0.0%	0.0%	100.0%	
Postgraduate or professional degree, including master's, doctorate, medical or law degree (e.g., MA, MS, PhD, MD, JD)	Count	129	61	11	9	2	1	213	
	% within EDUC2.	60.6%	28.6%	5.2%	4.2%	0.9%	0.5%	100.0%	
Refused	Count	6	3	0	0	0	0	9	
	% within EDUC2.	66.7%	33.3%	0.0%	0.0%	0.0%	0.0%	100.0%	
Total	Count	601	276	55	49	14	5	1000	
	% within EDUC2.	60.1%	27.6%	5.5%	4.9%	1.4%	0.5%	100.0%	

EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ] ^ Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of training in your local area for new business owners Crosstabulation

			Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of training in your local area for new ...						Total
			Very important	Somewhat important	Not too important	Not important at all	(VOL.) Don't know	(VOL.) Refused	
EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ]	Less than high school (Grades 1-8 or no formal schooling)	Count	10	4	0	3	0	1	18
		% within EDUC2	55.6%	22.2%	0.0%	16.7%	0.0%	5.6%	100%
	High school incomplete (Grades 9-11 or Grade 12 with NO diploma)	Count	14	13	1	4	3	0	35
		% within EDUC2	40.0%	37.1%	2.9%	11.4%	8.6%	0.0%	100%
	High school graduate (Grade 12 with diploma or GED certificate)	Count	129	57	10	12	2	1	211
		% within EDUC2	61.1%	27.0%	4.7%	5.7%	0.9%	0.5%	100%
	Some college, no degree (includes some community college)	Count	91	55	12	13	0	0	171
		% within EDUC2	53.2%	32.2%	7.0%	7.6%	0.0%	0.0%	100%
	Two-year associate degree from a college or university	Count	69	33	4	4	0	0	110
	% within EDUC2	62.7%	30.0%	3.6%	3.6%	0.0%	0.0%	100%	
Four-year college or university degree/Bachelor's degree (e.g., BS, BA, AB)	Count	115	71	18	16	0	1	221	
	% within EDUC2	52.0%	32.1%	8.1%	7.2%	0.0%	0.5%	100%	
Some postgraduate or professional schooling, no postgraduate degree	Count	5	5	1	1	0	0	12	
	% within EDUC2	41.7%	41.7%	8.3%	8.3%	0.0%	0.0%	100%	
Postgraduate or professional degree, including master's, doctorate, medical or law degree (e.g., MA, MS, PhD, MD, JD)	Count	120	59	14	15	3	2	213	
	% within EDUC2	56.3%	27.7%	6.6%	7.0%	1.4%	0.9%	100%	
Refused	Count	4	2	2	1	0	0	9	
	% within EDUC2	44.4%	22.2%	22.2%	11.1%	0.0%	0.0%	100%	
Total	Count	557	299	62	69	8	5	1000	
	% within EDUC2	55.7%	29.9%	6.2%	6.9%	0.8%	0.5%	100%	

Race

RACE. Are you white, black, Asian, or of some other racial background? * Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of funding in your local area to start the business Crosstabulation

			Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of funding in your local area to start the business						Total
			Very important	Somewhat important	Not too important	Not important at all	(VOL) Don't know	(VOL) Refused	
RACE. Are you white, black, Asian, or of some other racial background?	White	Count % within RACE.	414 55.6%	231 31.0%	44 5.9%	42 5.6%	11 1.5%	3 0.4%	745 100.0%
	Black, African-American	Count % within RACE.	116 77.9%	22 14.8%	2 1.3%	4 2.7%	3 2.0%	2 1.3%	149 100.0%
	Asian	Count % within RACE.	14 63.6%	7 31.8%	1 4.5%	0 0.0%	0 0.0%	0 0.0%	22 100.0%
	Other or mixed race (SPECIFY)	Count % within RACE.	35 81.4%	5 11.6%	2 4.7%	1 2.3%	0 0.0%	0 0.0%	43 100.0%
	(VOL) Don't know	Count % within RACE.	9 81.8%	1 9.1%	1 9.1%	0 0.0%	0 0.0%	0 0.0%	11 100.0%
	(VOL) Refused	Count % within RACE.	13 43.3%	10 33.3%	5 16.7%	2 6.7%	0 0.0%	0 0.0%	30 100.0%
Total	Count % within RACE.	601 60.1%	276 27.6%	55 5.5%	49 4.9%	14 1.4%	5 0.5%	1000 100.0%	

RACE. Are you white, black, Asian, or of some other racial background? * Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of training in your local area for new business owners Crosstabulation

			Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of training in your local area for new business owners						Total
			Very important	Somewhat important	Not too important	Not important at all	(VOL) Don't know	(VOL) Refused	
RACE. Are you white, black, Asian, or of some other racial background?	White	Count % within RACE.	385 51.7%	247 33.2%	47 6.3%	56 7.5%	7 0.9%	3 0.4%	745 100.0%
	Black, African-American	Count % within RACE.	110 73.8%	26 17.4%	2 1.3%	8 5.4%	1 0.7%	2 1.3%	149 100.0%
	Asian	Count % within RACE.	14 63.6%	7 31.8%	0 0.0%	1 4.5%	0 0.0%	0 0.0%	22 100.0%
	Other or mixed race (SPECIFY)	Count % within RACE.	28 65.1%	8 18.6%	6 14.0%	1 2.3%	0 0.0%	0 0.0%	43 100.0%
	(VOL) Don't know	Count % within RACE.	8 72.7%	1 9.1%	2 18.2%	0 0.0%	0 0.0%	0 0.0%	11 100.0%
	(VOL) Refused	Count % within RACE.	12 40.0%	10 33.3%	5 16.7%	3 10.0%	0 0.0%	0 0.0%	30 100.0%
Total	Count % within RACE.	557 55.7%	299 29.9%	62 6.2%	69 6.9%	8 0.8%	5 0.5%	1000 100.0%	

Region

VA Region * Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all? The availability of funding in your local area to start the business Crosstabulation

			Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all? The availability of funding in your local area to start the business						Total
			Very important	Somewhat important	Not too important	Not important at all	(VOL.) Don't know	(VOL.) Refused	
VA Region	Northwest	Count	113	65	7	8	6	0	199
		% within VA Region	56.8%	32.7%	3.5%	4.0%	3.0%	0.0%	100.0%
	Northern VA	Count	108	66	12	9	1	1	197
		% within VA Region	54.8%	33.5%	6.1%	4.6%	0.5%	0.5%	100.0%
	West	Count	129	49	10	12	2	0	202
		% within VA Region	63.9%	24.3%	5.0%	5.9%	1.0%	0.0%	100.0%
	South Central	Count	119	51	16	12	2	2	202
		% within VA Region	58.9%	25.2%	7.9%	5.9%	1.0%	1.0%	100.0%
	Tidewater	Count	132	45	10	8	3	2	200
		% within VA Region	66.0%	22.5%	5.0%	4.0%	1.5%	1.0%	100.0%
	Total	Count	601	276	55	49	14	5	1000
		% within VA Region	60.1%	27.6%	5.5%	4.9%	1.4%	0.5%	100.0%

VA Region * Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all? The availability of training in your local area for new business owners Crosstabulation

			Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all? The availability of training in your local area for new business owners						Total
			Very important	Somewhat important	Not too important	Not important at all	(VOL.) Don't know	(VOL.) Refused	
VA Region	Northwest	Count	102	69	10	15	3	0	199
		% within VA Region	51.3%	34.7%	5.0%	7.5%	1.5%	0.0%	100.0%
	Northern VA	Count	91	68	19	17	0	2	197
		% within VA Region	46.2%	34.5%	9.6%	8.6%	0.0%	1.0%	100.0%
	West	Count	113	65	10	11	2	1	202
		% within VA Region	55.9%	32.2%	5.0%	5.4%	1.0%	0.5%	100.0%
	South Central	Count	115	55	12	17	1	2	202
		% within VA Region	56.9%	27.2%	5.9%	8.4%	0.5%	1.0%	100.0%
	Tidewater	Count	136	42	11	9	2	0	200
		% within VA Region	68.0%	21.0%	5.5%	4.5%	1.0%	0.0%	100.0%
	Total	Count	557	299	62	69	8	5	1000
		% within VA Region	55.7%	29.9%	6.2%	6.9%	0.8%	0.5%	100.0%

Employment status

EMPLOY. Are you now employed full-time, part-time, or not employed? * Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of funding in your local area to start the business Crosstabulation

			Q7b. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of funding in your local area to start the business						
			Very important	Somewhat important	Not too important	Not important at all	(VOL.) Don't know	(VOL.) Refused	Total
EMPLOY. Are you now employed full-time, part-time, or not employed?	Employed full-time	Count	264	123	26	24	4	1	442
		% within EMPLOY	59.7%	27.8%	5.9%	5.4%	0.9%	0.2%	100.0%
	Employed part-time	Count	72	25	8	1	0	1	107
		% within EMPLOY	67.3%	23.4%	7.5%	0.9%	0.0%	0.9%	100.0%
	Not employed	Count	260	127	20	24	10	3	444
		% within EMPLOY	58.6%	28.6%	4.5%	5.4%	2.3%	0.7%	100.0%
	(VOL.) Refused	Count	5	1	1	0	0	0	7
		% within EMPLOY	71.4%	14.3%	14.3%	0.0%	0.0%	0.0%	100.0%
Total	Count	601	276	55	49	14	5	1000	
	% within EMPLOY	60.1%	27.6%	5.5%	4.9%	1.4%	0.5%	100.0%	

EMPLOY. Are you now employed full-time, part-time, or not employed? * Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of training in your local area for new business owners Crosstabulation

			Q7c. ...how important each of the following would be if you considered starting your own business. Very important, somewhat important, not too important, or not at all?/ The availability of training in your local area for new business owners						
			Very important	Somewhat important	Not too important	Not important at all	(VOL.) Don't know	(VOL.) Refused	Total
EMPLOY. Are you now employed full-time, part-time, or not employed?	Employed full-time	Count	242	126	34	38	2	0	442
		% within EMPLOY.	54.8%	28.5%	7.7%	8.6%	0.5%	0.0%	100.0%
	Employed part-time	Count	54	42	8	2	1	0	107
		% within EMPLOY.	50.5%	39.3%	7.5%	1.9%	0.9%	0.0%	100.0%
	Not employed	Count	257	130	19	28	5	5	444
		% within EMPLOY.	57.9%	29.3%	4.3%	6.3%	1.1%	1.1%	100.0%
	(VOL.) Refused	Count	4	1	1	1	0	0	7
		% within EMPLOY.	57.1%	14.3%	14.3%	14.3%	0.0%	0.0%	100.0%
Total	Count	557	299	62	69	8	5	1000	
	% within EMPLOY.	55.7%	29.9%	6.2%	6.9%	0.8%	0.5%	100.0%	

Appendix B – Cross-tabulation for Workforce Development By Income

INCOME. Last year – that is in 2015 – what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ] * Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs
Crosstabulation

			Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs						
			Strongly agree	Somewh at agree	Somewha t disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	Total
INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]	Less than \$20,000	Count % within INCOME.	28 29.8%	29 30.9%	19 20.2%	16 17.0%	2 2.1%	0 0.0%	94 100.0%
	20 to under \$35,000	Count % within INCOME.	26 25.2%	32 31.1%	21 20.4%	23 22.3%	1 1.0%	0 0.0%	103 100.0%
	35 to under \$50,000	Count % within INCOME.	34 26.8%	41 32.3%	29 22.8%	21 16.5%	1 0.8%	1 0.8%	127 100.0%
	50 to under \$70,000	Count % within INCOME.	34 26.6%	36 28.1%	26 20.3%	32 25.0%	0 0.0%	0 0.0%	128 100.0%
	70 to under \$100,000	Count % within INCOME.	29 20.9%	37 26.6%	33 23.7%	36 25.9%	1 0.7%	3 2.2%	139 100.0%
	100 to under \$150,000	Count % within INCOME.	27 19.0%	45 31.7%	27 19.0%	40 28.2%	3 2.1%	0 0.0%	142 100.0%
	\$150,000 or more	Count % within INCOME.	30 24.0%	34 27.2%	22 17.6%	37 29.6%	2 1.6%	0 0.0%	125 100.0%
	(VOL.) Don't know	Count % within INCOME.	8 24.2%	8 24.2%	3 9.1%	11 33.3%	3 9.1%	0 0.0%	33 100.0%
	(VOL.) Refused	Count % within INCOME.	23 21.1%	28 25.7%	18 16.5%	30 27.5%	8 7.3%	2 1.8%	109 100.0%
Total	Count % within INCOME.	239 23.9%	290 29.0%	198 19.8%	246 24.6%	21 2.1%	6 0.6%	1000 100.0%	

INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category.
[READ] * Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/
Residents in my area have access to quality, affordable housing options close to available jobs Crosstabulation

			Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs						
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	Total
INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]	Less than \$20,000	Count % within INCOME.	25 26.6%	28 29.8%	13 13.8%	21 22.3%	6 6.4%	1 1.1%	94 100.0%
	20 to under \$35,000	Count % within INCOME.	23 22.3%	34 33.0%	18 17.5%	26 25.2%	2 1.9%	0 0.0%	103 100.0%
	35 to under \$50,000	Count % within INCOME.	27 21.3%	56 44.1%	26 20.5%	16 12.6%	2 1.6%	0 0.0%	127 100.0%
	50 to under \$70,000	Count % within INCOME.	29 22.7%	44 34.4%	34 26.6%	19 14.8%	2 1.6%	0 0.0%	128 100.0%
	70 to under \$100,000	Count % within INCOME.	25 18.0%	60 43.2%	29 20.9%	21 15.1%	3 2.2%	1 0.7%	139 100.0%
	100 to under \$150,000	Count % within INCOME.	33 23.2%	45 31.7%	36 25.4%	25 17.6%	3 2.1%	0 0.0%	142 100.0%
	\$150,000 or more	Count % within INCOME.	26 20.8%	42 33.6%	29 23.2%	22 17.6%	3 2.4%	3 2.4%	125 100.0%
	(VOL.) Don't know	Count % within INCOME.	7 21.2%	11 33.3%	5 15.2%	6 18.2%	4 12.1%	0 0.0%	33 100.0%
	(VOL.) Refused	Count % within INCOME.	18 16.5%	33 30.3%	26 23.9%	21 19.3%	7 6.4%	4 3.7%	109 100.0%
	Total	Count % within INCOME.	213 21.3%	353 35.3%	216 21.6%	177 17.7%	32 3.2%	9 0.9%	1000 100.0%

INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category.
[READ] * Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area Crosstabulation

			Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]	Less than \$20,000	Count % within INCOME.	10 10.6%	26 27.7%	26 27.7%	31 33.0%	0 0.0%	1 1.1%	94 100.0%
	20 to under \$35,000	Count % within INCOME.	7 6.8%	40 38.8%	16 15.5%	39 37.9%	1 1.0%	0 0.0%	103 100.0%
	35 to under \$50,000	Count % within INCOME.	10 7.9%	48 37.8%	31 24.4%	38 29.9%	0 0.0%	0 0.0%	127 100.0%
	50 to under \$70,000	Count % within INCOME.	14 10.9%	43 33.6%	23 18.0%	48 37.5%	0 0.0%	0 0.0%	128 100.0%
	70 to under \$100,000	Count % within INCOME.	11 7.9%	55 39.6%	28 20.1%	44 31.7%	0 0.0%	1 0.7%	139 100.0%
	100 to under \$150,000	Count % within INCOME.	9 6.3%	57 40.1%	29 20.4%	47 33.1%	0 0.0%	0 0.0%	142 100.0%
	\$150,000 or more	Count % within INCOME.	11 8.8%	40 32.0%	25 20.0%	49 39.2%	0 0.0%	0 0.0%	125 100.0%
	(VOL.) Don't know	Count % within INCOME.	2 6.1%	6 18.2%	10 30.3%	15 45.5%	0 0.0%	0 0.0%	33 100.0%
	(VOL.) Refused	Count % within INCOME.	10 9.2%	25 22.9%	29 26.6%	42 38.5%	2 1.8%	1 0.9%	109 100.0%
Total	Count % within INCOME.	84 8.4%	340 34.0%	217 21.7%	353 35.3%	3 0.3%	3 0.3%	1000 100.0%	

INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category.
[READ] * Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area Crosstabulation

			Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]	Less than \$20,000	Count % within INCOME.	15 16.0%	22 23.4%	26 27.7%	29 30.9%	0 0.0%	2 2.1%	94 100.0%
	20 to under \$35,000	Count % within INCOME.	13 12.6%	31 30.1%	26 25.2%	32 31.1%	0 0.0%	1 1.0%	103 100.0%
	35 to under \$50,000	Count % within INCOME.	13 10.2%	50 39.4%	27 21.3%	37 29.1%	0 0.0%	0 0.0%	127 100.0%
	50 to under \$70,000	Count % within INCOME.	16 12.5%	41 32.0%	24 18.8%	46 35.9%	1 0.8%	0 0.0%	128 100.0%
	70 to under \$100,000	Count % within INCOME.	13 9.4%	50 36.0%	37 26.6%	38 27.3%	0 0.0%	1 0.7%	139 100.0%
	100 to under \$150,000	Count % within INCOME.	14 9.9%	52 36.6%	28 19.7%	46 32.4%	2 1.4%	0 0.0%	142 100.0%
	\$150,000 or more	Count % within INCOME.	16 12.8%	43 34.4%	20 16.0%	45 36.0%	1 0.8%	0 0.0%	125 100.0%
	(VOL.) Don't know	Count % within INCOME.	3 9.1%	8 24.2%	8 24.2%	14 42.4%	0 0.0%	0 0.0%	33 100.0%
	(VOL.) Refused	Count % within INCOME.	11 10.1%	34 31.2%	20 18.3%	41 37.6%	2 1.8%	1 0.9%	109 100.0%
	Total	Count % within INCOME.	114 11.4%	331 33.1%	216 21.6%	328 32.8%	6 0.6%	5 0.5%	1000 100.0%

INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ] * Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area Crosstabulation

			Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to ...						
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	Total
INCOME. Last year - that is in 2015 - what was your total family income from all sources, before taxes? Just stop me when I get to the right category. [READ]	Less than \$20,000	Count % within INCOME.	17 18.1%	14 14.9%	17 18.1%	45 47.9%	0 0.0%	1 1.1%	94 100.0%
	20 to under \$35,000	Count % within INCOME.	9 8.7%	21 20.4%	16 15.5%	56 54.4%	0 0.0%	1 1.0%	103 100.0%
	35 to under \$50,000	Count % within INCOME.	14 11.0%	36 28.3%	25 19.7%	52 40.9%	0 0.0%	0 0.0%	127 100.0%
	50 to under \$70,000	Count % within INCOME.	11 8.6%	23 18.0%	25 19.5%	69 53.9%	0 0.0%	0 0.0%	128 100.0%
	70 to under \$100,000	Count % within INCOME.	6 4.3%	22 15.8%	31 22.3%	79 56.8%	0 0.0%	1 0.7%	139 100.0%
	100 to under \$150,000	Count % within INCOME.	7 4.9%	30 21.1%	25 17.6%	78 54.9%	2 1.4%	0 0.0%	142 100.0%
	\$150,000 or more	Count % within INCOME.	5 4.0%	16 12.8%	22 17.6%	81 64.8%	0 0.0%	1 0.8%	125 100.0%
	(VOL.) Don't know	Count % within INCOME.	2 6.1%	3 9.1%	6 18.2%	19 57.6%	2 6.1%	1 3.0%	33 100.0%
	(VOL.) Refused	Count % within INCOME.	8 7.3%	19 17.4%	15 13.8%	65 59.6%	1 0.9%	1 0.9%	109 100.0%
	Total	Count % within INCOME.	79 7.9%	184 18.4%	182 18.2%	544 54.4%	5 0.5%	6 0.6%	1000 100.0%

By Education

EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ] * Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs Crosstabulation

			Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs						
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	Total
EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ]	Less than high school (Grades 1-8 or no formal schooling)	Count	5	5	3	4	1	0	18
		% within EDUC2.	27.8%	27.8%	16.7%	22.2%	5.6%	0.0%	100.0%
	High school incomplete (Grades 9-11 or Grade 12 with NO diploma)	Count	12	7	7	8	1	0	35
		% within EDUC2.	34.3%	20.0%	20.0%	22.9%	2.9%	0.0%	100.0%
	High school graduate (Grade 12 with diploma or GED certificate)	Count	63	64	35	43	4	2	211
		% within EDUC2.	29.9%	30.3%	16.6%	20.4%	1.9%	0.9%	100.0%
	Some college, no degree (includes some community college)	Count	35	53	31	47	4	1	171
		% within EDUC2.	20.5%	31.0%	18.1%	27.5%	2.3%	0.6%	100.0%
	Two-year associate degree from a college or university	Count	29	39	16	23	1	2	110
		% within EDUC2.	26.4%	35.5%	14.5%	20.9%	0.9%	1.8%	100.0%
Four-year college or university degree/Bachelor's degree (e.g., BS, BA, AB)	Count	49	65	58	42	7	0	221	
	% within EDUC2.	22.2%	29.4%	26.2%	19.0%	3.2%	0.0%	100.0%	
Some postgraduate or professional schooling, no postgraduate degree	Count	0	4	3	5	0	0	12	
	% within EDUC2.	0.0%	33.3%	25.0%	41.7%	0.0%	0.0%	100.0%	
Postgraduate or professional degree, including master's, doctorate, medical or law degree (e.g., MA, MS, PhD, MD, JD)	Count	42	51	44	73	2	1	213	
	% within EDUC2.	19.7%	23.9%	20.7%	34.3%	0.9%	0.5%	100.0%	
Refused	Count	4	2	1	1	1	0	9	
	% within EDUC2.	44.4%	22.2%	11.1%	11.1%	11.1%	0.0%	100.0%	
Total	Count	239	290	198	246	21	6	1000	
	% within EDUC2.	23.9%	29.0%	19.8%	24.6%	2.1%	0.6%	100.0%	

EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ] * Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs
Crosstabulation

			Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs						Total
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	
EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ]	Less than high school (Grades 1-8 or no formal schooling)	Count	4	4	7	1	2	0	18
		% within EDUC2.	22.2%	22.2%	38.9%	5.6%	11.1%	0.0%	100.0%
	High school incomplete (Grades 9-11 or Grade 12 with NO diploma)	Count	13	10	7	3	2	0	35
		% within EDUC2.	37.1%	28.6%	20.0%	8.6%	5.7%	0.0%	100.0%
	High school graduate (Grade 12 with diploma or GED certificate)	Count	48	77	34	44	7	1	211
		% within EDUC2.	22.7%	36.5%	16.1%	20.9%	3.3%	0.5%	100.0%
	Some college, no degree (includes some community college)	Count	36	62	33	35	4	1	171
		% within EDUC2.	21.1%	36.3%	19.3%	20.5%	2.3%	0.6%	100.0%
	Two-year associate degree from a college or university	Count	26	42	14	26	1	1	110
		% within EDUC2.	23.6%	38.2%	12.7%	23.6%	0.9%	0.9%	100.0%
Four-year college or university degree/Bachelor's degree (e.g., BS, BA, AB)	Count	47	72	63	29	9	1	221	
	% within EDUC2.	21.3%	32.6%	28.5%	13.1%	4.1%	0.5%	100.0%	
Some postgraduate or professional schooling, no postgraduate degree	Count	0	4	3	3	2	0	12	
	% within EDUC2.	0.0%	33.3%	25.0%	25.0%	16.7%	0.0%	100.0%	
Postgraduate or professional degree, including master's, doctorate, medical or law degree (e.g., MA, MS, PhD, MD, JD)	Count	38	79	53	35	3	5	213	
	% within EDUC2.	17.8%	37.1%	24.9%	16.4%	1.4%	2.3%	100.0%	
Refused	Count	1	3	2	1	2	0	9	
	% within EDUC2.	11.1%	33.3%	22.2%	11.1%	22.2%	0.0%	100.0%	
Total	Count	213	353	216	177	32	9	1000	
	% within EDUC2.	21.3%	35.3%	21.6%	17.7%	3.2%	0.9%	100.0%	

EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ] ^ Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area Crosstabulation

			Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ]	Less than high school (Grades 1-8 or no formal schooling)	Count	2	1	6	9	0	0	18
		% within EDUC2	11.1%	5.6%	33.3%	50.0%	0.0%	0.0%	100.0%
	High school incomplete (Grades 9-11 or Grade 12 with NO diploma)	Count	1	14	9	11	0	0	35
		% within EDUC2	2.9%	40.0%	25.7%	31.4%	0.0%	0.0%	100.0%
	High school graduate (Grade 12 with diploma or GED certificate)	Count	18	64	49	77	2	1	211
		% within EDUC2	8.5%	30.3%	23.2%	36.5%	0.9%	0.5%	100.0%
	Some college, no degree (includes some community college)	Count	12	75	31	52	1	0	171
		% within EDUC2	7.0%	43.9%	18.1%	30.4%	0.6%	0.0%	100.0%
	Two-year associate degree from a college or university	Count	9	42	20	37	0	2	110
		% within EDUC2	8.2%	38.2%	18.2%	33.6%	0.0%	1.8%	100.0%
Four-year college or university degree/Bachelor's degree (e.g., BS, BA, AB)	Count	14	72	52	83	0	0	221	
	% within EDUC2	6.3%	32.6%	23.5%	37.6%	0.0%	0.0%	100.0%	
Some postgraduate or professional schooling, no postgraduate degree	Count	1	3	3	5	0	0	12	
	% within EDUC2	8.3%	25.0%	25.0%	41.7%	0.0%	0.0%	100.0%	
Postgraduate or professional degree, including master's, doctorate, medical or law degree (e.g., MA, MS, PhD, MD, JD)	Count	27	68	44	74	0	0	213	
	% within EDUC2	12.7%	31.9%	20.7%	34.7%	0.0%	0.0%	100.0%	
Refused	Count	0	1	3	5	0	0	9	
	% within EDUC2	0.0%	11.1%	33.3%	55.6%	0.0%	0.0%	100.0%	
Total	Count	84	340	217	353	3	3	1000	
	% within EDUC2	8.4%	34.0%	21.7%	35.3%	0.3%	0.3%	100.0%	

EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ] * Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area Crosstabulation

			Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ]	Less than high school (Grades 1-8 or no formal schooling)	Count	2	3	6	7	0	0	18
		% within EDUC2	11.1%	16.7%	33.3%	38.9%	0.0%	0.0%	100.0%
	High school incomplete (Grades 9-11 or Grade 12 with NO diploma)	Count	4	13	10	8	0	0	35
		% within EDUC2	11.4%	37.1%	28.6%	22.9%	0.0%	0.0%	100.0%
	High school graduate (Grade 12 with diploma or GED certificate)	Count	27	62	52	66	1	3	211
		% within EDUC2	12.8%	29.4%	24.6%	31.3%	0.5%	1.4%	100.0%
	Some college, no degree (includes some community college)	Count	17	61	37	55	1	0	171
		% within EDUC2	9.9%	35.7%	21.6%	32.2%	0.6%	0.0%	100.0%
	Two-year associate degree from a college or university	Count	14	34	14	46	0	2	110
	% within EDUC2	12.7%	30.9%	12.7%	41.8%	0.0%	1.8%	100.0%	
Four-year college or university degree/Bachelor's degree (e.g., BS, BA, AB)	Count	17	73	56	72	3	0	221	
	% within EDUC2	7.7%	33.0%	25.3%	32.6%	1.4%	0.0%	100.0%	
Some postgraduate or professional schooling, no postgraduate degree	Count	1	4	3	4	0	0	12	
	% within EDUC2	8.3%	33.3%	25.0%	33.3%	0.0%	0.0%	100.0%	
Postgraduate or professional degree, including master's, doctorate, medical or law degree (e.g., MA, MS, PhD, MD, JD)	Count	32	79	36	65	1	0	213	
	% within EDUC2	15.0%	37.1%	16.9%	30.5%	0.5%	0.0%	100.0%	
Refused	Count	0	2	2	5	0	0	9	
	% within EDUC2	0.0%	22.2%	22.2%	55.6%	0.0%	0.0%	100.0%	
Total	Count	114	331	216	328	6	5	1000	
	% within EDUC2	11.4%	33.1%	21.6%	32.8%	0.6%	0.5%	100.0%	

EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ] * Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area Crosstabulation

			Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area						
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	Total
EDUC2. What is the highest level of school you have completed or the highest degree you have received? [DO NOT READ]	Less than high school (Grades 1-8 or no formal schooling)	Count	2	2	3	10	0	1	18
		% within EDUC2	11.1%	11.1%	16.7%	55.6%	0.0%	5.6%	100.0%
	High school incomplete (Grades 9-11 or Grade 12 with NO diploma)	Count	4	9	4	18	0	0	35
		% within EDUC2	11.4%	25.7%	11.4%	51.4%	0.0%	0.0%	100.0%
	High school graduate (Grade 12 with diploma or GED certificate)	Count	17	44	40	107	0	3	211
		% within EDUC2	8.1%	20.9%	19.0%	50.7%	0.0%	1.4%	100.0%
	Some college, no degree (includes some community college)	Count	21	40	27	83	0	0	171
		% within EDUC2	12.3%	23.4%	15.8%	48.5%	0.0%	0.0%	100.0%
	Two-year associate degree from a college or university	Count	12	18	26	52	1	1	110
		% within EDUC2	10.9%	16.4%	23.6%	47.3%	0.9%	0.9%	100.0%
Four-year college or university degree/Bachelor's degree (e.g., BS, BA, AB)	Count	7	34	38	140	2	0	221	
	% within EDUC2	3.2%	15.4%	17.2%	63.3%	0.9%	0.0%	100.0%	
Some postgraduate or professional schooling, no postgraduate degree	Count	1	3	1	7	0	0	12	
	% within EDUC2	8.3%	25.0%	8.3%	58.3%	0.0%	0.0%	100.0%	
Postgraduate or professional degree, including master's, doctorate, medical or law degree (e.g., MA, MS, PhD, MD, JD)	Count	15	32	41	122	2	1	213	
	% within EDUC2	7.0%	15.0%	19.2%	57.3%	0.9%	0.5%	100.0%	
Refused	Count	0	2	2	5	0	0	9	
	% within EDUC2	0.0%	22.2%	22.2%	55.6%	0.0%	0.0%	100.0%	
Total	Count	79	184	182	544	5	6	1000	
	% within EDUC2	7.9%	18.4%	18.2%	54.4%	0.5%	0.6%	100.0%	

By Race

RACE. Are you white, black, Asian, or of some other racial background? * Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs Crosstabulation

			Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available ...						
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	Total
RACE. Are you white, black, Asian, or of some other racial background?	White	Count % within RACE.	171 23.0%	217 29.1%	146 19.6%	191 25.6%	17 2.3%	3 0.4%	745 100.0%
	Black, African-American	Count % within RACE.	38 25.5%	46 30.9%	30 20.1%	31 20.8%	3 2.0%	1 0.7%	149 100.0%
	Asian	Count % within RACE.	6 27.3%	6 27.3%	7 31.8%	3 13.6%	0 0.0%	0 0.0%	22 100.0%
	Other or mixed race (SPECIFY)	Count % within RACE.	11 25.6%	12 27.9%	10 23.3%	10 23.3%	0 0.0%	0 0.0%	43 100.0%
	(VOL.) Don't know	Count % within RACE.	4 36.4%	2 18.2%	1 9.1%	4 36.4%	0 0.0%	0 0.0%	11 100.0%
	(VOL.) Refused	Count % within RACE.	9 30.0%	7 23.3%	4 13.3%	7 23.3%	1 3.3%	2 6.7%	30 100.0%
	Total	Count % within RACE.	239 23.9%	290 29.0%	198 19.8%	246 24.6%	21 2.1%	6 0.6%	1000 100.0%

RACE. Are you white, black, Asian, or of some other racial background? * Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs Crosstabulation

			Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs						
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	Total
RACE. Are you white, black, Asian, or of some other racial background?	White	Count % within RACE.	149 20.0%	269 36.1%	166 22.3%	129 17.3%	26 3.5%	6 0.8%	745 100.0%
	Black, African-American	Count % within RACE.	35 23.5%	56 37.6%	27 18.1%	27 18.1%	3 2.0%	1 0.7%	149 100.0%
	Asian	Count % within RACE.	7 31.8%	6 27.3%	6 27.3%	3 13.6%	0 0.0%	0 0.0%	22 100.0%
	Other or mixed race (SPECIFY)	Count % within RACE.	15 34.9%	7 16.3%	9 20.9%	10 23.3%	1 2.3%	1 2.3%	43 100.0%
	(VOL.) Don't know	Count % within RACE.	3 27.3%	4 36.4%	2 18.2%	2 18.2%	0 0.0%	0 0.0%	11 100.0%
	(VOL.) Refused	Count % within RACE.	4 13.3%	11 36.7%	6 20.0%	6 20.0%	2 6.7%	1 3.3%	30 100.0%
	Total	Count % within RACE.	213 21.3%	353 35.3%	216 21.6%	177 17.7%	32 3.2%	9 0.9%	1000 100.0%

RACE. Are you white, black, Asian, or of some other racial background? * Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area Crosstabulation

			Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area						
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	Total
RACE. Are you white, black, Asian, or of some other racial background?	White	Count % within RACE.	53 7.1%	257 34.5%	164 22.0%	265 35.6%	3 0.4%	3 0.4%	745 100.0%
	Black, African-American	Count % within RACE.	20 13.4%	46 30.9%	30 20.1%	53 35.6%	0 0.0%	0 0.0%	149 100.0%
	Asian	Count % within RACE.	1 4.5%	6 27.3%	5 22.7%	10 45.5%	0 0.0%	0 0.0%	22 100.0%
	Other or mixed race (SPECIFY)	Count % within RACE.	6 14.0%	18 41.9%	7 16.3%	12 27.9%	0 0.0%	0 0.0%	43 100.0%
	(VOL.) Don't know	Count % within RACE.	0 0.0%	6 54.5%	3 27.3%	2 18.2%	0 0.0%	0 0.0%	11 100.0%
	(VOL.) Refused	Count % within RACE.	4 13.3%	7 23.3%	8 26.7%	11 36.7%	0 0.0%	0 0.0%	30 100.0%
Total	Count % within RACE.	84 8.4%	340 34.0%	217 21.7%	353 35.3%	3 0.3%	3 0.3%	1000 100.0%	

RACE. Are you white, black, Asian, or of some other racial background? * Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area Crosstabulation

			Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area						
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	Total
RACE. Are you white, black, Asian, or of some other racial background?	White	Count % within RACE.	77 10.3%	247 33.2%	170 22.8%	242 32.5%	4 0.5%	5 0.7%	745 100.0%
	Black, African-American	Count % within RACE.	25 16.8%	48 32.2%	27 18.1%	48 32.2%	1 0.7%	0 0.0%	149 100.0%
	Asian	Count % within RACE.	2 9.1%	7 31.8%	3 13.6%	10 45.5%	0 0.0%	0 0.0%	22 100.0%
	Other or mixed race (SPECIFY)	Count % within RACE.	5 11.6%	17 39.5%	10 23.3%	11 25.6%	0 0.0%	0 0.0%	43 100.0%
	(VOL.) Don't know	Count % within RACE.	1 9.1%	4 36.4%	1 9.1%	5 45.5%	0 0.0%	0 0.0%	11 100.0%
	(VOL.) Refused	Count % within RACE.	4 13.3%	8 26.7%	5 16.7%	12 40.0%	1 3.3%	0 0.0%	30 100.0%
Total	Count % within RACE.	114 11.4%	331 33.1%	216 21.6%	328 32.8%	6 0.6%	5 0.5%	1000 100.0%	

RACE. Are you white, black, Asian, or of some other racial background? * Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area Crosstabulation

			Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
RACE. Are you white, black, Asian, or of some other racial background?	White	Count % within RACE.	41 5.5%	131 17.6%	138 18.5%	427 57.3%	4 0.5%	4 0.5%	745 100.0%
	Black, African-American	Count % within RACE.	24 16.1%	30 20.1%	26 17.4%	67 45.0%	0 0.0%	2 1.3%	149 100.0%
	Asian	Count % within RACE.	1 4.5%	3 13.6%	4 18.2%	14 63.6%	0 0.0%	0 0.0%	22 100.0%
	Other or mixed race (SPECIFY)	Count % within RACE.	10 23.3%	7 16.3%	6 14.0%	19 44.2%	1 2.3%	0 0.0%	43 100.0%
	(VOL.) Don't know	Count % within RACE.	1 9.1%	4 36.4%	4 36.4%	2 18.2%	0 0.0%	0 0.0%	11 100.0%
	(VOL.) Refused	Count % within RACE.	2 6.7%	9 30.0%	4 13.3%	15 50.0%	0 0.0%	0 0.0%	30 100.0%
	Total	Count % within RACE.	79 7.9%	184 18.4%	182 18.2%	544 54.4%	5 0.5%	6 0.6%	1000 100.0%

By Region

VA Region * Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs Crosstabulation

			Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs						Total
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	
VA Region	Northwest	Count	39	57	42	55	5	1	199
		% within VA Region	19.6%	28.6%	21.1%	27.6%	2.5%	0.5%	100.0%
	Northern VA	Count	66	68	36	26	1	0	197
		% within VA Region	33.5%	34.5%	18.3%	13.2%	0.5%	0.0%	100.0%
	West	Count	44	62	35	54	6	1	202
		% within VA Region	21.8%	30.7%	17.3%	26.7%	3.0%	0.5%	100.0%
	South Central	Count	42	43	49	62	4	2	202
		% within VA Region	20.8%	21.3%	24.3%	30.7%	2.0%	1.0%	100.0%
	Tidewater	Count	48	60	36	49	5	2	200
		% within VA Region	24.0%	30.0%	18.0%	24.5%	2.5%	1.0%	100.0%
	Total	Count	239	290	198	246	21	6	1000
		% within VA Region	23.9%	29.0%	19.8%	24.6%	2.1%	0.6%	100.0%

VA Region * Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs Crosstabulation

			Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs						Total
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	
VA Region	Northwest	Count	39	79	48	27	5	1	199
		% within VA Region	19.6%	39.7%	24.1%	13.6%	2.5%	0.5%	100.0%
	Northern VA	Count	38	62	48	40	7	2	197
		% within VA Region	19.3%	31.5%	24.4%	20.3%	3.6%	1.0%	100.0%
	West	Count	41	69	46	38	5	3	202
		% within VA Region	20.3%	34.2%	22.8%	18.8%	2.5%	1.5%	100.0%
	South Central	Count	45	76	36	34	9	2	202
		% within VA Region	22.3%	37.6%	17.8%	16.8%	4.5%	1.0%	100.0%
	Tidewater	Count	50	67	38	38	6	1	200
		% within VA Region	25.0%	33.5%	19.0%	19.0%	3.0%	0.5%	100.0%
	Total	Count	213	353	216	177	32	9	1000
		% within VA Region	21.3%	35.3%	21.6%	17.7%	3.2%	0.9%	100.0%

VA Region * Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area Crosstabulation

			Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE]/ Existing and emerging job and career opportunities in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
VA Region	Northwest	Count	11	66	56	65	1	0	199
		% within VA Region	5.5%	33.2%	28.1%	32.7%	0.5%	0.0%	100.0%
	Northern VA	Count	12	64	37	84	0	0	197
		% within VA Region	6.1%	32.5%	18.8%	42.6%	0.0%	0.0%	100.0%
	West	Count	24	76	37	63	1	1	202
		% within VA Region	11.9%	37.6%	18.3%	31.2%	0.5%	0.5%	100.0%
	South Central	Count	18	66	44	72	1	1	202
		% within VA Region	8.9%	32.7%	21.8%	35.6%	0.5%	0.5%	100.0%
	Tidewater	Count	19	68	43	69	0	1	200
		% within VA Region	9.5%	34.0%	21.5%	34.5%	0.0%	0.5%	100.0%
	Total	Count	84	340	217	353	3	3	1000
		% within VA Region	8.4%	34.0%	21.7%	35.3%	0.3%	0.3%	100.0%

VA Region * Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area Crosstabulation

			Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
VA Region	Northwest	Count	25	60	54	58	2	0	199
		% within VA Region	12.6%	30.2%	27.1%	29.1%	1.0%	0.0%	100.0%
	Northern VA	Count	14	59	44	79	0	1	197
		% within VA Region	7.1%	29.9%	22.3%	40.1%	0.0%	0.5%	100.0%
	West	Count	34	69	41	56	0	2	202
		% within VA Region	16.8%	34.2%	20.3%	27.7%	0.0%	1.0%	100.0%
	South Central	Count	20	67	41	71	2	1	202
		% within VA Region	9.9%	33.2%	20.3%	35.1%	1.0%	0.5%	100.0%
	Tidewater	Count	21	76	36	64	2	1	200
		% within VA Region	10.5%	38.0%	18.0%	32.0%	1.0%	0.5%	100.0%
	Total	Count	114	331	216	328	6	5	1000
		% within VA Region	11.4%	33.1%	21.6%	32.8%	0.6%	0.5%	100.0%

VA Region * Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area Crosstabulation

			Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
VA Region	Northwest	Count	17	38	40	102	2	0	199
		% within VA Region	8.5%	19.1%	20.1%	51.3%	1.0%	0.0%	100.0%
	Northern VA	Count	11	23	34	125	1	3	197
		% within VA Region	5.6%	11.7%	17.3%	63.5%	0.5%	1.5%	100.0%
	West	Count	16	41	46	97	0	2	202
		% within VA Region	7.9%	20.3%	22.8%	48.0%	0.0%	1.0%	100.0%
	South Central	Count	17	33	33	118	1	0	202
		% within VA Region	8.4%	16.3%	16.3%	58.4%	0.5%	0.0%	100.0%
	Tidewater	Count	18	49	29	102	1	1	200
		% within VA Region	9.0%	24.5%	14.5%	51.0%	0.5%	0.5%	100.0%
	Total	Count	79	184	182	544	5	6	1000
		% within VA Region	7.9%	18.4%	18.2%	54.4%	0.5%	0.6%	100.0%

By Employment status

EMPLOY. Are you now employed full-time, part-time, or not employed? * Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs Crosstabulation

			Q8b. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have adequate public transportation options for commuting to and from available jobs						
			Strongly agree	Somewhat agree	Somewhat disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	Total
EMPLOY. Are you now employed full-time, part-time, or not employed?	Employed full-time	Count	116	116	98	103	6	3	442
		% within EMPLOY.	26.2%	26.2%	22.2%	23.3%	1.4%	0.7%	100.0%
	Employed part-time	Count	20	41	21	24	0	1	107
		% within EMPLOY.	18.7%	38.3%	19.6%	22.4%	0.0%	0.9%	100.0%
	Not employed	Count	100	131	78	118	15	2	444
		% within EMPLOY.	22.5%	29.5%	17.6%	26.6%	3.4%	0.5%	100.0%
	(VOL.) Refused	Count	3	2	1	1	0	0	7
		% within EMPLOY.	42.9%	28.6%	14.3%	14.3%	0.0%	0.0%	100.0%
Total		Count	239	290	198	246	21	6	1000
		% within EMPLOY.	23.9%	29.0%	19.8%	24.6%	2.1%	0.6%	100.0%

EMPLOY. Are you now employed full-time, part-time, or not employed? * Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs Crosstabulation

			Q8c. Please tell me how much you agree or disagree. Do you strongly agree, somewhat agree, somewhat disagree, or strongly disagree?/ Residents in my area have access to quality, affordable housing options close to available jobs						
			Strongly agree	Somewh at agree	Somewh at disagree	Strongly disagree	(VOL.) Don't know	(VOL.) Refused	Total
EMPLOY. Are you now employed full-time, part-time, or not employed?	Employed full-time	Count	99	150	111	69	12	1	442
		% within EMPLOY.	22.4%	33.9%	25.1%	15.6%	2.7%	0.2%	100.0%
	Employed part-time	Count	25	35	25	19	2	1	107
		% within EMPLOY.	23.4%	32.7%	23.4%	17.8%	1.9%	0.9%	100.0%
	Not employed	Count	88	165	80	88	16	7	444
		% within EMPLOY.	19.8%	37.2%	18.0%	19.8%	3.6%	1.6%	100.0%
	(VOL.) Refused	Count	1	3	0	1	2	0	7
		% within EMPLOY.	14.3%	42.9%	0.0%	14.3%	28.6%	0.0%	100.0%
Total		Count	213	353	216	177	32	9	1000
		% within EMPLOY.	21.3%	35.3%	21.6%	17.7%	3.2%	0.9%	100.0%

EMPLOY. Are you now employed full-time, part-time, or not employed? * Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE] Existing and emerging job and career opportunities in your area Crosstabulation

			Q9a. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with (ITEM)? [RANDOMIZE] Existing and emerging job and career opportunities in your area						
			Very familiar	Somewh at familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	Total
EMPLOY. Are you now employed full-time, part-time, or not employed?	Employed full-time	Count	47	173	82	140	0	0	442
		% within EMPLOY.	10.6%	39.1%	18.6%	31.7%	0.0%	0.0%	100.0%
	Employed part-time	Count	4	41	31	31	0	0	107
		% within EMPLOY.	3.7%	38.3%	29.0%	29.0%	0.0%	0.0%	100.0%
	Not employed	Count	32	126	102	178	3	3	444
		% within EMPLOY.	7.2%	28.4%	23.0%	40.1%	0.7%	0.7%	100.0%
	(VOL.) Refused	Count	1	0	2	4	0	0	7
		% within EMPLOY.	14.3%	0.0%	28.6%	57.1%	0.0%	0.0%	100.0%
Total		Count	84	340	217	353	3	3	1000
		% within EMPLOY.	8.4%	34.0%	21.7%	35.3%	0.3%	0.3%	100.0%

EMPLOY. Are you now employed full-time, part-time, or not employed? * Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in your area Crosstabulation

			Q9b. Please tell me how familiar you are with each. Would you say you are very, somewhat, not too or not at all familiar with.../ Training and education opportunities that prepare people for jobs that are in demand by employers in ...						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
EMPLOY. Are you now employed full-time, part-time, or not employed?	Employed full-time	Count % within EMPLOY.	63 14.3%	150 33.9%	95 21.5%	131 29.6%	3 0.7%	0 0.0%	442 100.0%
	Employed part-time	Count % within EMPLOY.	7 6.5%	46 43.0%	24 22.4%	30 28.0%	0 0.0%	0 0.0%	107 100.0%
	Not employed	Count % within EMPLOY.	43 9.7%	134 30.2%	96 21.6%	163 36.7%	3 0.7%	5 1.1%	444 100.0%
	(VOL.) Refused	Count % within EMPLOY.	1 14.3%	1 14.3%	1 14.3%	4 57.1%	0 0.0%	0 0.0%	7 100.0%
Total	Count % within EMPLOY.	114 11.4%	331 33.1%	216 21.6%	328 32.8%	6 0.6%	5 0.5%	1000 100.0%	

EMPLOY. Are you now employed full-time, part-time, or not employed? * Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your area Crosstabulation

			Q9c. Please tell me how familiar you are with each of the following. Would you say you are very, somewhat, not too or not at all familiar with.../ Virginia's One Stop Career Centers that provide support and resources to get jobs in your ...						Total
			Very familiar	Somewhat familiar	Not too familiar	Not at all familiar	(VOL.) Don't know	(VOL.) Refused	
EMPLOY. Are you now employed full-time, part-time, or not employed?	Employed full-time	Count % within EMPLOY.	40 9.0%	88 19.9%	74 16.7%	237 53.6%	3 0.7%	0 0.0%	442 100.0%
	Employed part-time	Count % within EMPLOY.	6 5.6%	23 21.5%	23 21.5%	54 50.5%	1 0.9%	0 0.0%	107 100.0%
	Not employed	Count % within EMPLOY.	32 7.2%	71 16.0%	84 18.9%	250 56.3%	1 0.2%	6 1.4%	444 100.0%
	(VOL.) Refused	Count % within EMPLOY.	1 14.3%	2 28.6%	1 14.3%	3 42.9%	0 0.0%	0 0.0%	7 100.0%
Total	Count % within EMPLOY.	79 7.9%	184 18.4%	182 18.2%	544 54.4%	5 0.5%	6 0.6%	1000 100.0%	

Appendix B – Virginia’s Regions composition

Northwest (Region 1)

Albemarle County
Augusta County
Bath County
Buena Vista city
Caroline County
Charlottesville city
Clarke County
Culpeper County
Fauquier County
Fluvanna County
Frederick County
Greene County
Harrisonburg city
Highland County
King George County
Lexington city
Louisa County
Madison County
Nelson County
Orange County
Page County
Rappahannock County
Rockbridge County
Rockingham County
Shenandoah County
Spotsylvania County
Staunton city
Warren County
Waynesboro city
Winchester city

Northern VA (Region 2)

Alexandria city
Arlington County
Fairfax city
Fairfax County
Falls Church city
Fredericksburg city
Loudoun County
Manassas city
Manassas Park city

Prince William County
Stafford County

West (Region 3)

Alleghany County
Amherst County
Appomattox County
Bedford city
Bedford County
Bland County
Botetourt County
Bristol city
Buchanan County
Campbell County
Carroll County
Covington city
Craig County
Danville city
Dickenson County
Floyd County
Franklin County
Galax city
Giles County
Grayson County
Henry County
Lee County
Lynchburg city
Martinsville city
Montgomery County
Norton city
Patrick County
Pittsylvania County
Pulaski County
Radford city
Roanoke city
Roanoke County
Russell County
Salem city
Scott County
Smyth County
Tazewell County
Washington County
Wise County
Wythe County

South Central (Region 4)

Amelia County
Brunswick County
Buckingham County
Charles City County
Charlotte County
Chesterfield County
Colonial Heights city
Cumberland County
Dinwiddie County
Emporia city
Goochland County
Greensville County
Halifax County
Hanover County
Henrico County
Hopewell city
Lunenburg County
Mecklenburg County
New Kent County
Nottoway County
Petersburg city
Powhatan County
Prince Edward County
Prince George County
Richmond city
Surry County
Sussex County

Tidewater (Region 5)

Accomack County
Chesapeake city
Essex County
Franklin city
Gloucester County
Hampton city
Isle of Wight County
James City County
King and Queen County

King William County
Lancaster County
Mathews County
Middlesex County
Newport News city
Norfolk city
Northampton County
Northumberland
County
Poquoson city
Portsmouth city
Richmond County
Southampton County
Suffolk city
Virginia Beach city
Westmoreland
County
Williamsburg city
York County

